





























































































Science. Restoration. Partnership.

















2018 Annual Working Meeting

PURPOSE:

- Explore where we stand relative to national best practices for landscape scale conservation
- Discuss a proposed communications and messaging framework to support land conservation goals
- Consider findings from a new report on options for mitigating energy infrastructure projects
- Review new mapping and analyses for key land conservation goals
- Discuss the "State of Chesapeake Conservation"
- Receive updates on developments on conservation finance

TUESDAY, OCTOBER 23

11:00 am Welcome, Context, and Agenda Overview

11:15 am Emily Bateson - Pathways Forward

12:00 pm Lunch

1:15 pm Communications, Messaging & Strategy

2:30 pm Break

2:45 pm Communications continued

3:15 pm State of Chesapeake Conservation

4:00 pm Conservation Mapping & Analysis

5:00 pm Reflections & Preview

5:30 pm Head to dinner & Informal Conversation

WEDNESDAY, OCTOBER 24

8:30 am Agenda Review, Reflections from Day 1

8:45 am How are We Doing?

10:15 am Break

10:30 am New Approaches to Mitigation Policy

11:15 am Conservation Finance News

12:00 pm Moving Forward

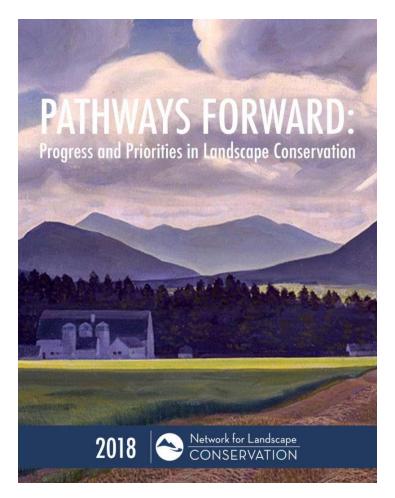
12:20 pm Closing Comments

12:30 pm Adjourn and Lunch





Emily Bateson Executive Director







Emily Bateson Executive Director See separate slide deck for Emily Bateson's presentation



Communications, Messaging & Strategy



Conservation Partnership

Research, Messaging and Training

October 23, 2018

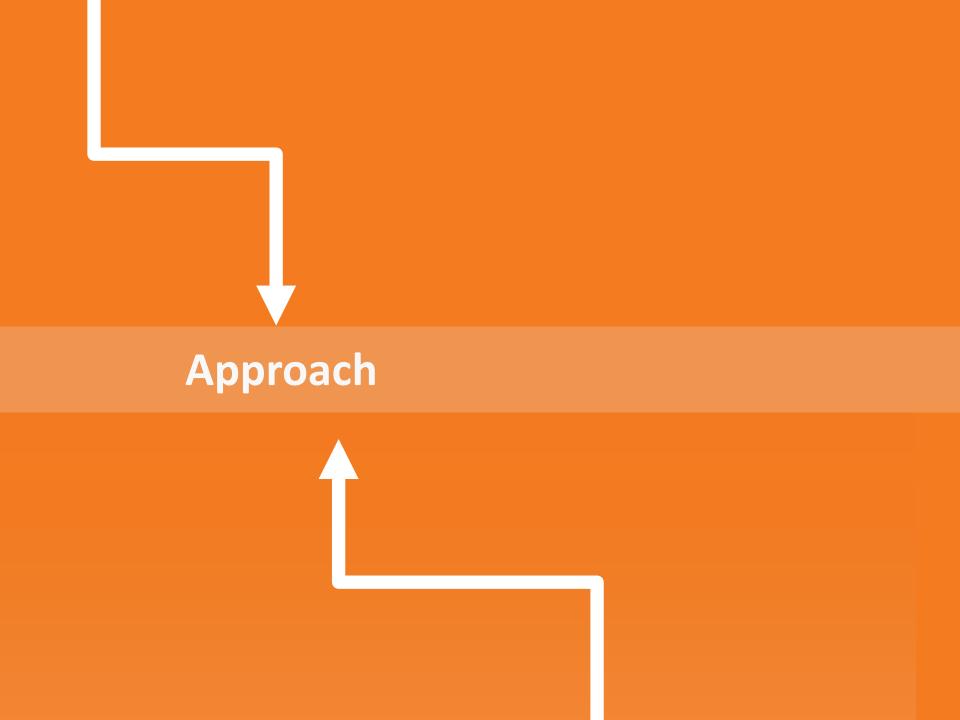
SPITFIRE

SPARK CHANGE

Here's what's on tap:

- Review Research Findings
- Introduce Narrative
- Tailored Messaging and Workshopping
- Discussion and Feedback
- Next steps





Findings

Conservation is personal

farms, forests, heritage, health and habitat

Connection to the Chesapeake Bay decreases with distance

Strong messaging focuses on human benefit

Opposition centers around skepticism or lack of information



Narrative

A Strong Narrative...



is grounded in strategy



leads with values

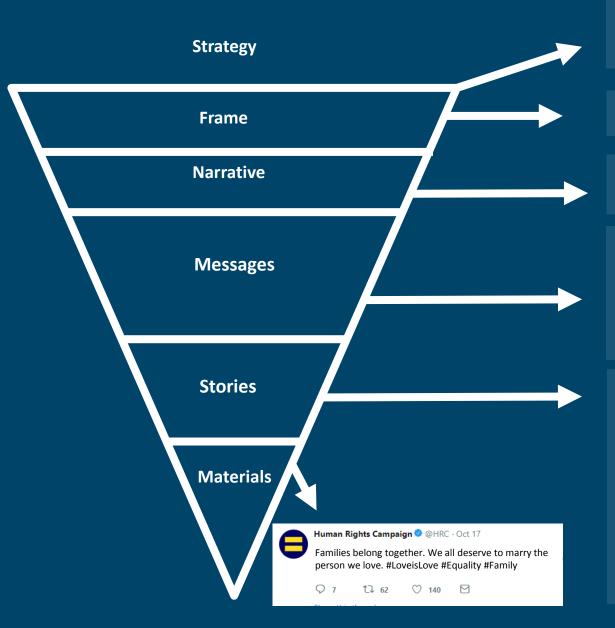


focuses on lived experiences



Links problems to solutions

Strategy **Frame Narrative** Messages **Stories Materials**



Increase support for same-sex marriage by helping people to understand that love is love.

Love

Everyone should be able to marry the person they love.

Family is the most important connection in our lives. Through the good and bad, there is nothing more important than supporting your family. The right to marry protects families because love is love.

Your daughter and her best friend, Sam, have been friends for 15 years. You watched her grow up and grew to love her like family. Recently, her partner of more than 5 years was in a tragic car accident. Sam was barred from visiting her partner in the hospital simply because they are not legally married. Sam never got the chance to say goodbye.

Recommendations for the Narrative

Make it local

Find common ground

Focus on the why, not the how

Create an emotional connection

Narrative frame: Land conservation protects our quality of life.

Shaping the Narrative

Frame

Quality of Life

Rationale

Flexibility
Personal & Persuasive
Buy-In

Formula

Values
Ends
Lived Experience
Threats
Link Problem to Solution

Bringing
Your
Narrative
to Life



Opportunity: News Article



Home » Local News » Surveys find 'healthy' rockfish...

Surveys find 'healthy' rockfish reproduction in Chesapeake Bay





WASHINGTON — Studies show one of the Chesapeake Bay's most beloved inhabitants appears to be doing well.

Striped bass, also known around here as rockfish, are reproducing at an average to aboveaverage rate in the bay. That's according to the latest annual surveys done over the summer in Maryland and Virginia waters.

"By estimating the relative number of young-of-year striped bass, our survey provides an important measure of annual and long-term trends in the bay's striped bass population," said Mary Fabrizio, director of the Juvenile Striped Bass Seine Survey at the Virginia Institute of Marine Science.

The bay is the biggest rockfish nursery on the Atlantic Coast, and the species is a favorite of fishermen and seafood lovers alike.

The number of rockfish in the bay took a steep drop in the 1970s and '80s, but conservation efforts, including yearslong fishing bans, helped them bounce back.

According to the institute, survey results from the last few years suggest that the number of young rockfish in the bay remains stable.

"Consecutive years of healthy reproduction is a great sign for the future of this iconic species," said David Blazer, Maryland Department of Natural Resources Fishing and Boating Services director.



Chesapeake Bay Program @chesbayprogram · Oct 11

Fishermen and seafood lovers rejoice! Survey finds rockfish population in Chesapeake Bay to be healthy thanks to conservation efforts. Protecting land protects the Eastern Shore's favorite fish.

Opportunity: News Article

Report: Drinking Water in 188 Bay Communities May Increase Cancer Risk

By Timothy B. Wheeler, Bay Journal News Service

A n environmental group is warning that more than

1,000 communities nationwide,

including many in the



Timothy B. Wheeler

Chesapeake Bay watershed, have nitrates in their drinking water at levels that recent research suggests could raise consumers' risks of getting cancer.

Drawing on federal data, the Environmental Working Group contended



Ches. Conservancy @ChesConserv

Six states & nearly 200 communities within the Chesapeake Bay watershed may have unsafe drinking water. Did you know land conservation can help protect your water quality? Visit our website to learn more!

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♡ 2

M

Opportunity: Legislation



FARM BILL RECOMMENDATIONS



Farm Bill conservation programs create major opportunities for land trusts to protect high-priority farm and ranch lands, grasslands, wetlands and forests. These special places provide the clean water, delicious local food, inspiring vistas and thriving economies that improve our quality of life. Congress needs to fully fund land conservation to ensure that ensure you, your family and your community can continue to enjoy these benefits for years to come.

Opportunity: Newsletters and Fundraising



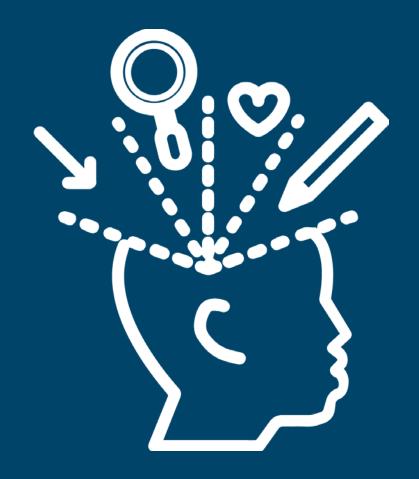
Building Strong Rural & Urban Communities





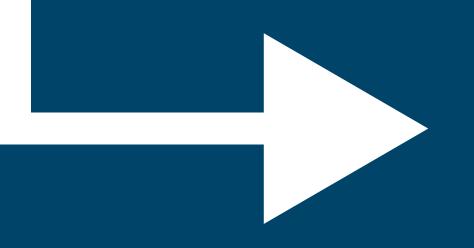
Dear supporter,

I'm so excited to invite you to our event at historic Castle Hill Farm in Keswick, Virginia. Our speakers will share why they're passionate about land conservation and how it's impacted their lives — and how it impacts yours, too. In our workshops, we'll discuss the many ways you can help protect your environment and quality of life through land conservation. We'll also talk about how protecting special places on the local level has great impacts for your family, your community and your region. When we all work together to protect the places we love, we reap and share the benefits.



Tailored Messaging

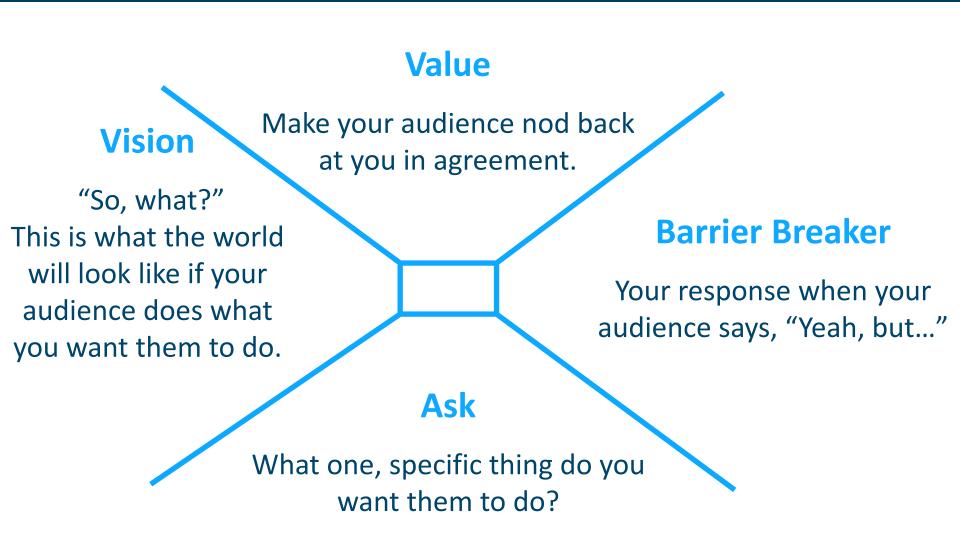
Target Your Audience



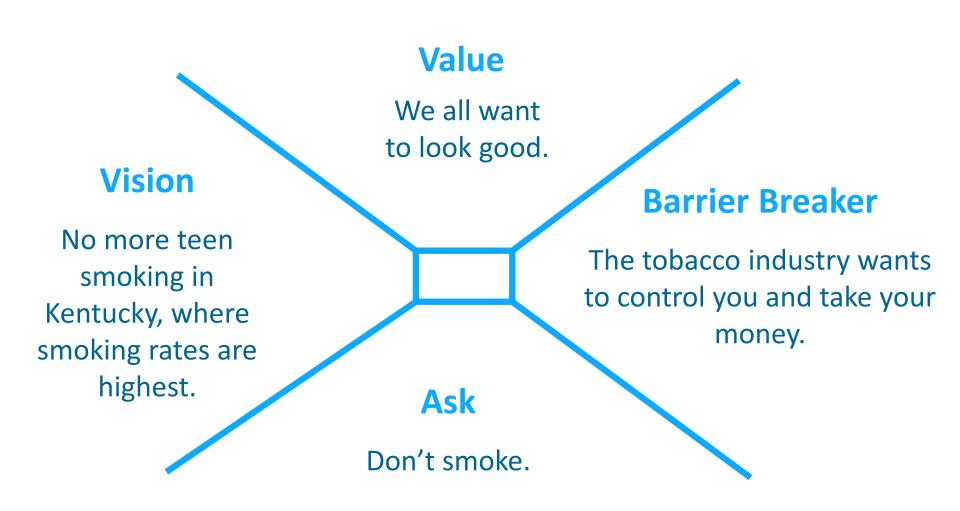
Who must you reach to achieve your objective?



The Message Box



Example Audience: Teenagers in Kentucky Who Smoke Cigarettes



Don't Repeat the Barrier

MYTH

SNAP creates a dependency.

FACT

Receiving benefits from the Supplemental Nutrition Assistance Program (SNAP formerly food stamps) hardly enables anyone to live well. The average benefit equates to roughly \$1.40 per day per meal. In most cases, the money runs out before the month end typically after only three weeks-forcing families to rely on charity to eat.

Source: Mazon, 8 Myths About Hunger in America

The Four Sins of Messaging





Literal Sclerosis





Statistical Overload

7

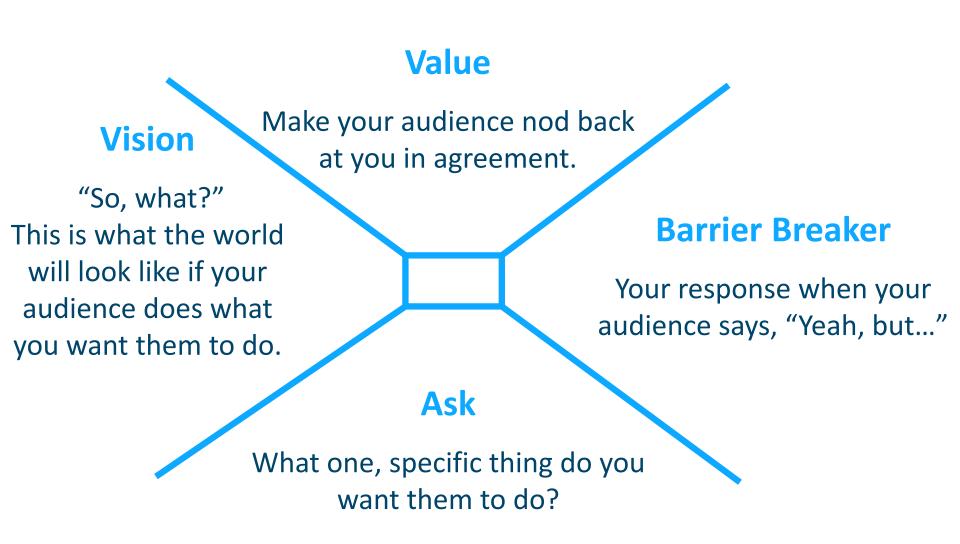
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Z



Your Turn: Create Your Message Box





Next up: discussion

Share Your messages





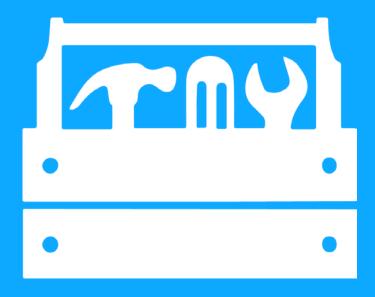
Questions & Conversation



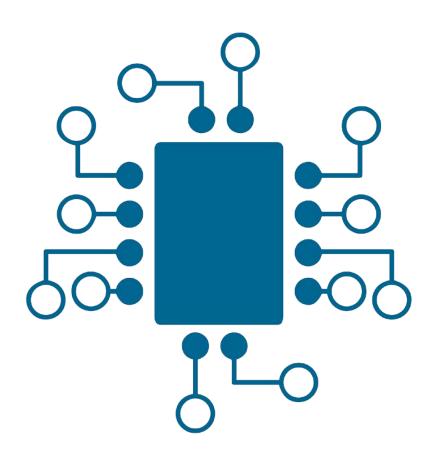
How we'll help you



Communications and Messaging Training



Toolkit



Technical Assistance



Thank you



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Follow us: @SpitfireSays

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The State of Chesapeake Conservation 2018

- Introduction
- Recent Conservation Success Stories
- 3 Progress Report
- Conservation Funding Status
- Opportunities and Issues

1

Introduction



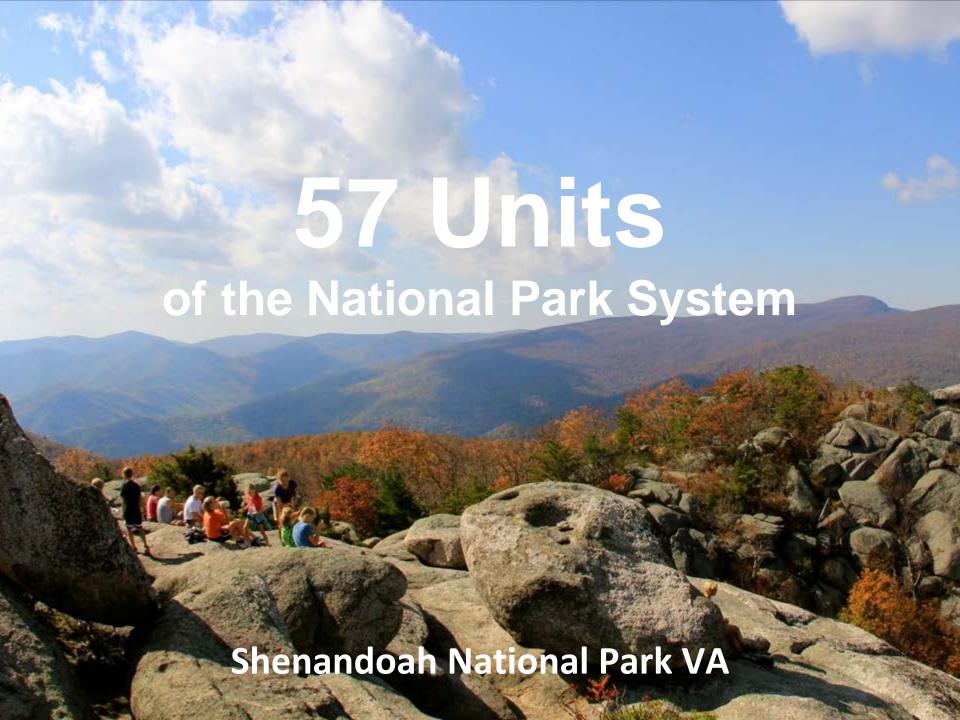






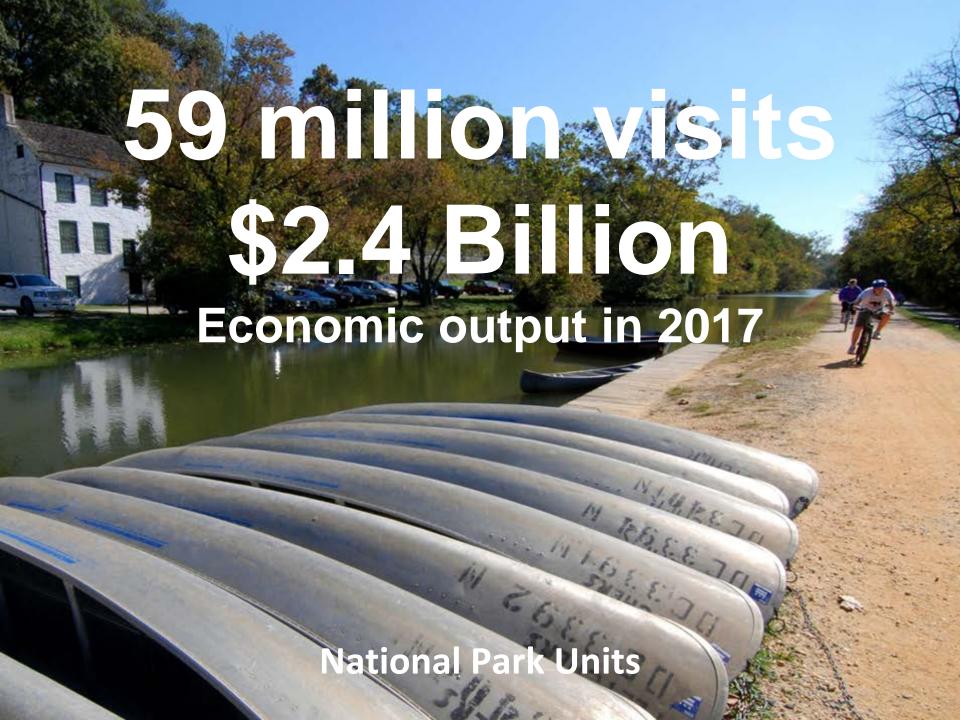






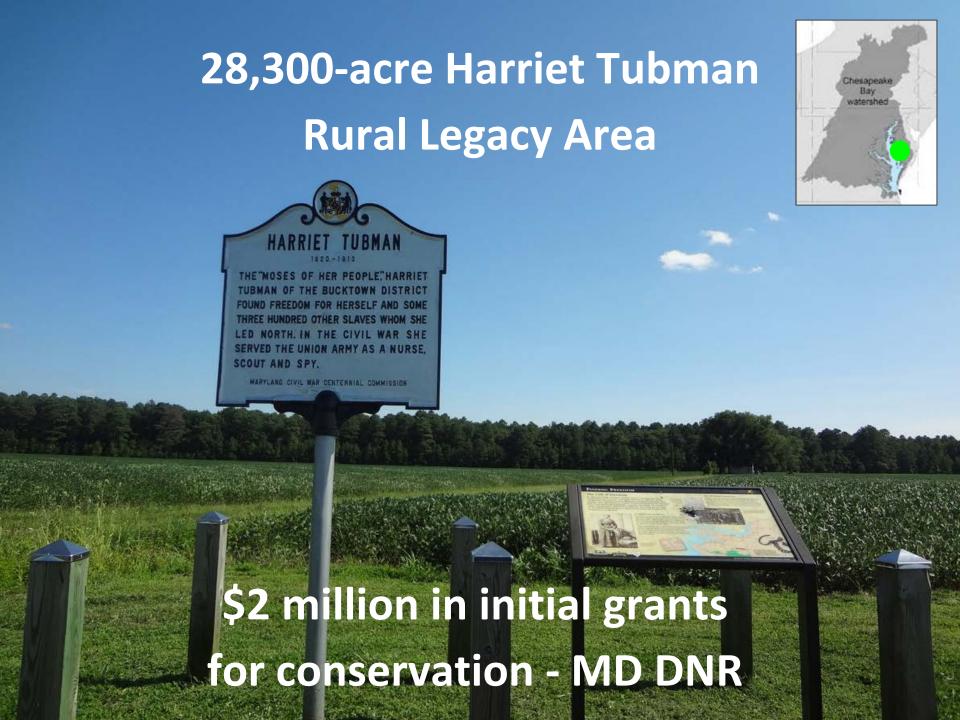








Recent Success Stories An Abbreviated Tour of Conservation Successes











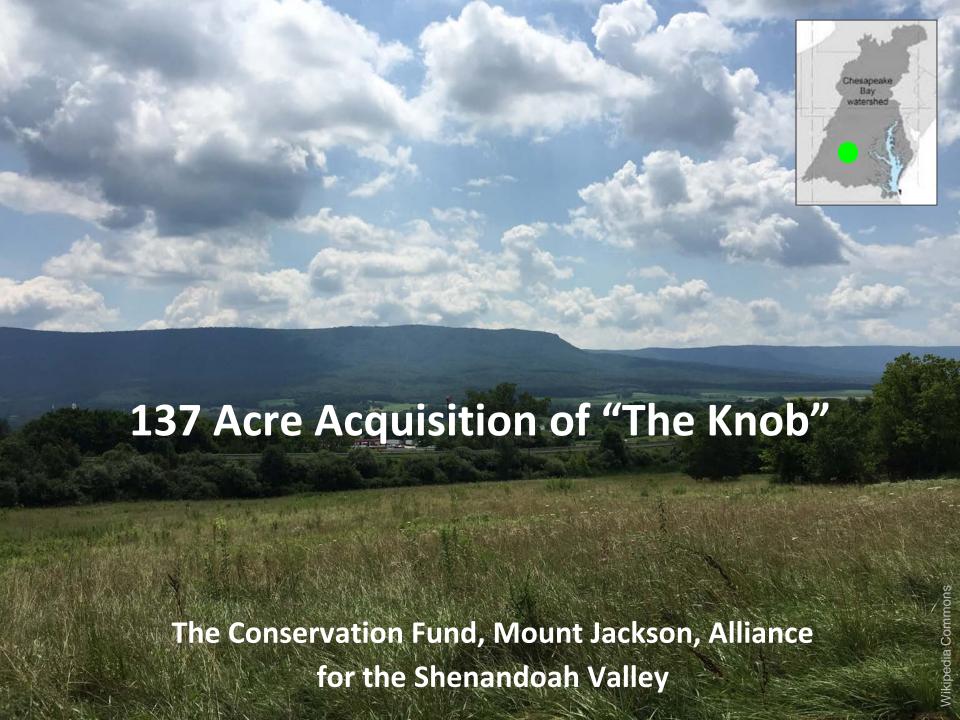
New Trail System at Wilton Meadow Nature Preserve Linking to Mason Dixon Trail

Lancaster County Conservancy













Reinterment of American Indian Remains Inundation Threatened Site

Nause-Waiwash Band of Indians, Maryland
Historical Trust

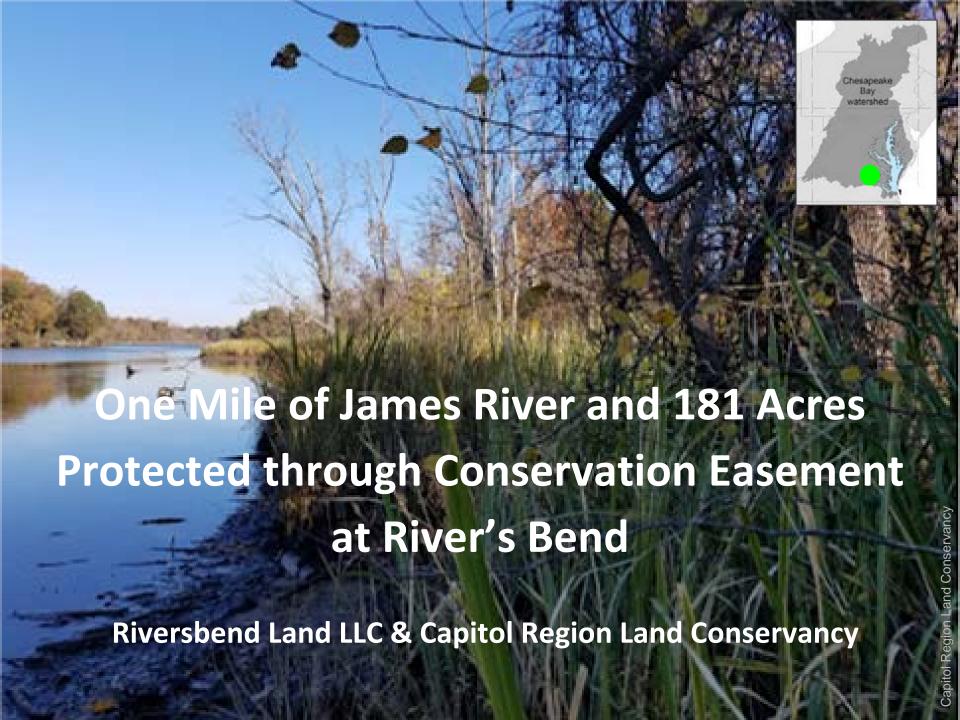
Middle Hooper Island

Honga River

Data SIO, NOAA, U.S. Navy, NGA, GEBCO

MHT











Progress Report

Short-term Goals

By 2025:

- Protect an additional two million acres of lands throughout the watershed—currently identified as high-conservation priorities at the federal, state, or local level—including 225,000 acres of wetlands and 695,000 acres of forest land of highest value for maintaining water quality.
- Add 300 new public access sites, with a strong emphasis on providing opportunities for boating, swimming, and fishing, where feasible.

Protected Lands Definition:

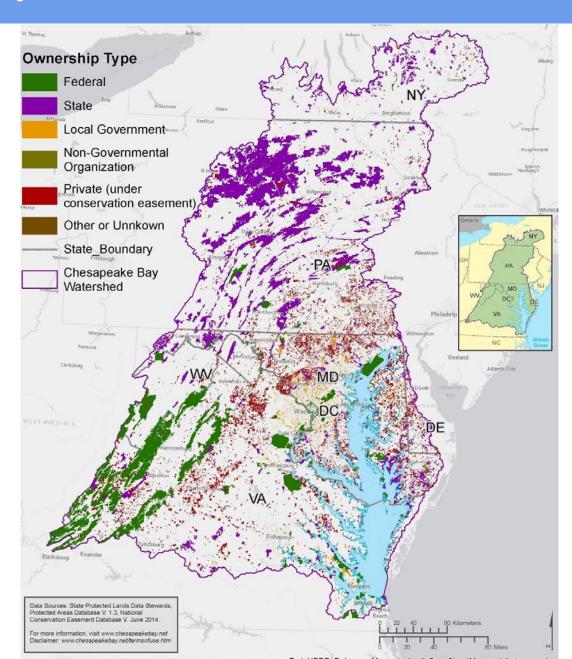
Lands permanently protected from development, whether by purchase or donation, through a perpetual conservation or open space easement or fee ownership for their cultural, historical, ecological, or agricultural value.

Contributing Datasets

DC NY WV MD PA VA DE 2 5 13 1 6 **DNREC DNR** PAD US ΑII **Easements** no new data no new **MDP** format provided and 2018 data **NY NHP** conservation some 2018 by PALTA Conservation lands DCR datasets **Fund** conflict US **PAD_US 1.4 NCED 2017**

CBP PL 2015 16

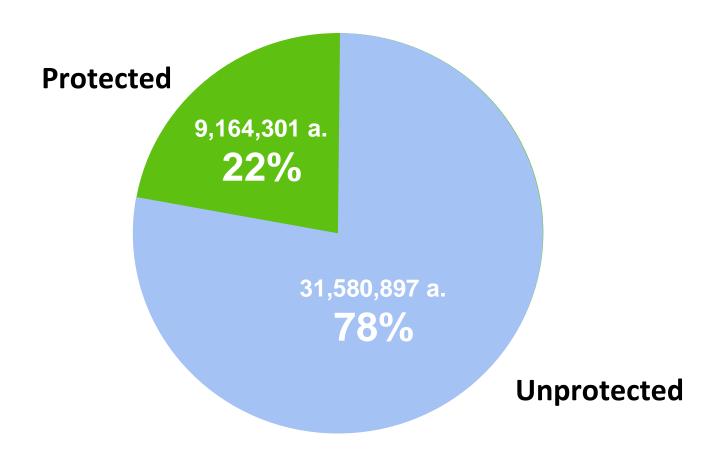
Preliminary **2018 Map**

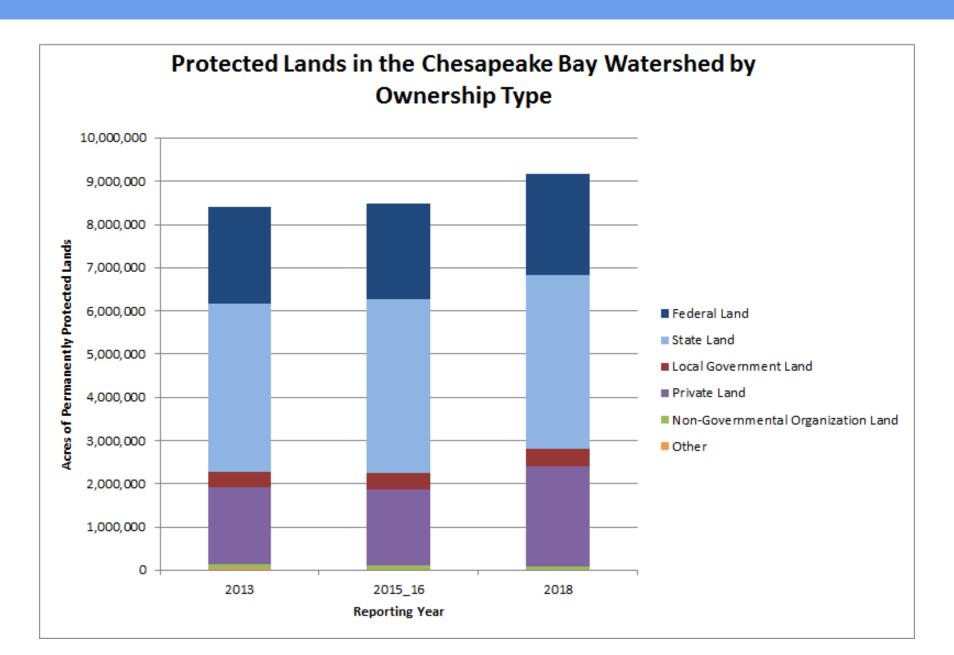


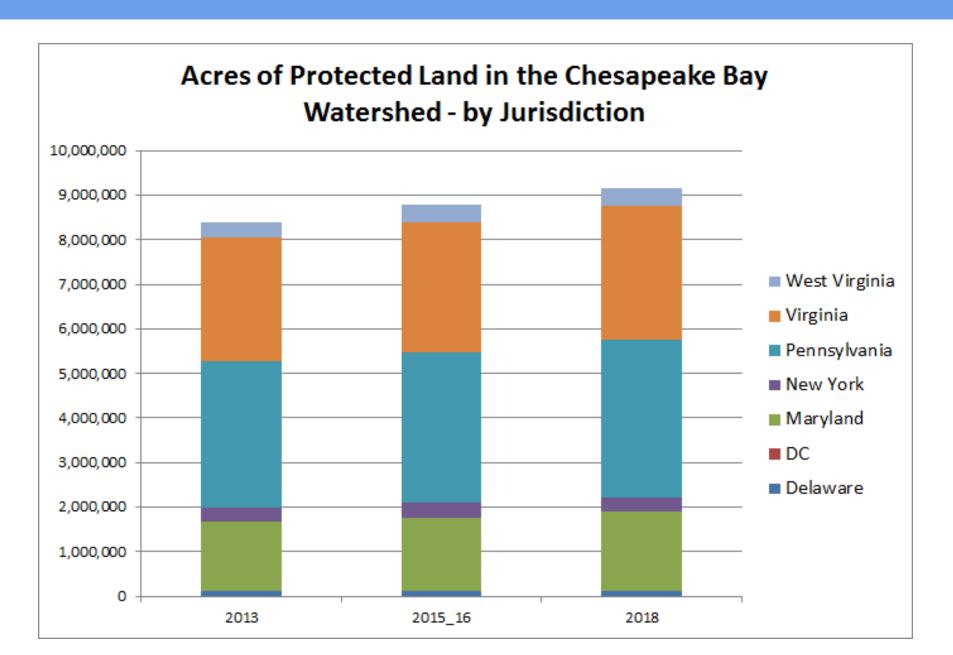
Chesapeake Bay Watershed Protected Lands Dataset Short-term Goals

Preliminary 2018 Data

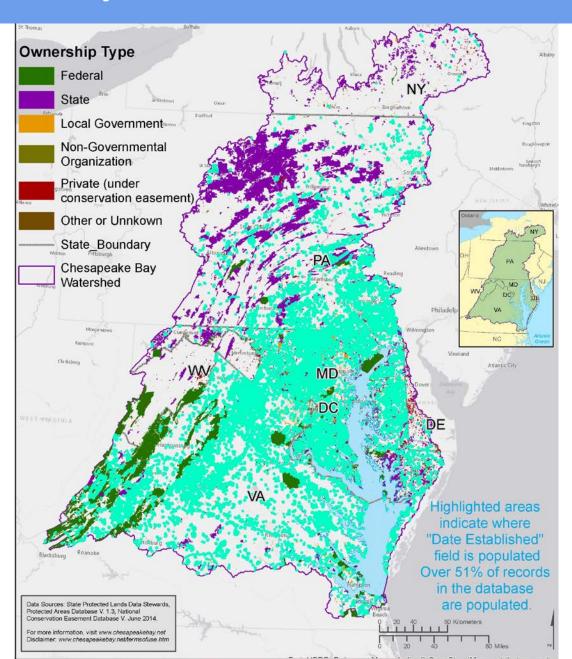
	2010	2011	2013	2015_16
Total Acres Protected Land	7,800,000	8,013,132	8,409,076	8,804,577
Total Acres toward goal	NA	213,132	609,076	1,004,577
Percent of goal achieved	NA	10.66%	30.45%	50.23%







	2011	2013	2015_16	2018
DE	95,581	102,022	107,845	109,505
DC	10,572	10,571	11,081	10,699
MD	1,247,568	1,553,248	1,653,668	1,771,589
NY	299,745	317,660	322,985	327,157
PA	3,231,252	3,285,844	3,392,021	3,548,961
VA	2,771,257	2,779,386	2,907,343	2,986,755
WV	357,157	360,346	409,635	409,635
Gain	NA	395,944	395,501	359,724
Total Prot.	8,013,132	8,409,076	8,804,577	9,164,301



Critical Required Data

- Category: General category for the protection mechanism (e.g. fee, easement)
- Owner Type: General owner type of the fee property interest, standardized.
- Owner Name: Owner of the fee interest of the property (standardized).
- Local Owner: The actual name of the owner of the fee interest
- **Easement Holder Type:** Where the 'Category' of protection code is "Easement", this field must specify the type of holder of the easement
- **Easement Holder:** Where the 'Category' of protection code is "Easement", this field shows the **actual name of the easement holder**
- Unit Name: The name of the land management unit or protected area
- Aggregator source: Organization, aggregated database name and contact
- GIS Source: The original source of GIS spatial and attribute information
- Date of Protection: The year (yyyy) the property was legally protected via fee acquisition or enactment of a conservation easement.
- Source Protected Area ID: A unique identifier available from aggregator
- Access: Accessibility of the property to the public

Long-term Goals



Farms



Forests



Habitat



Heritage



Human Health

Status report coming soon!



Conservation Funding Status

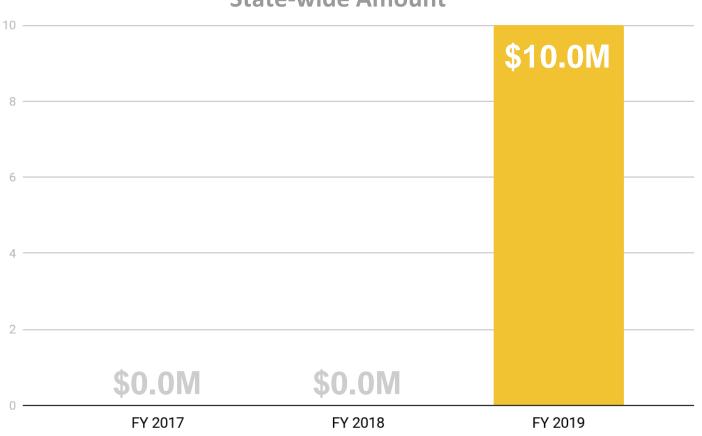
private philanthropic local state federal

Selected highlights

Delaware

Open Space Program

State-wide Amount



For

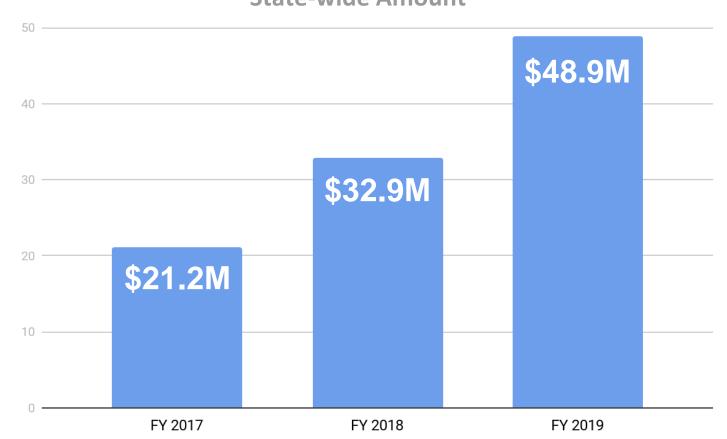
Source: DE DNREC

State Appropriations

Maryland

Maryland Agricultural Land Preservation Foundation

State-wide Amount



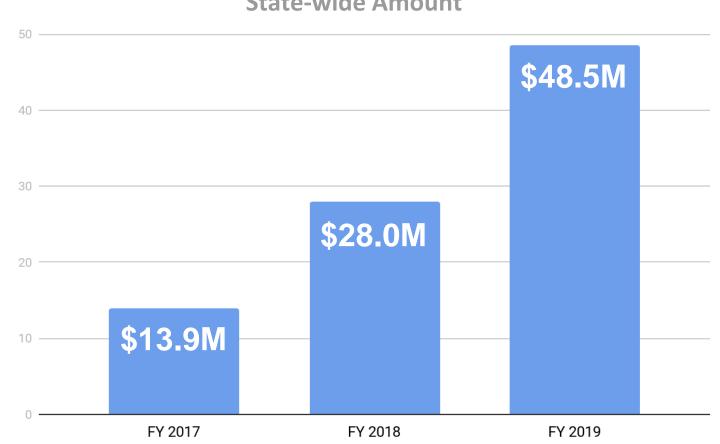
State Appropriation

Source: MD DNR

Maryland

Program Open Space - Stateside

State-wide Amount

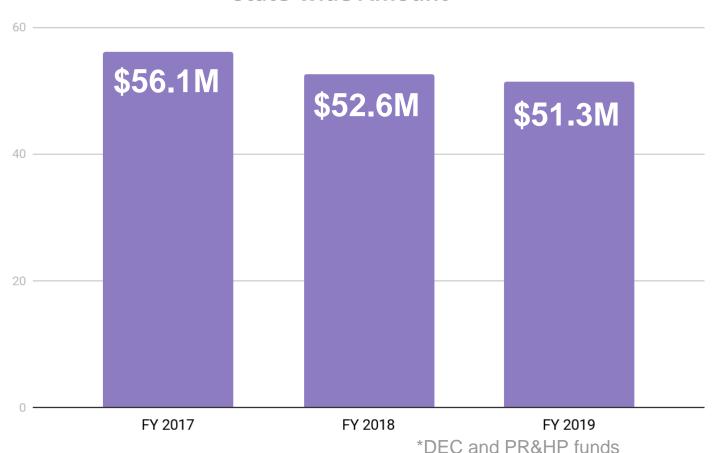


Source: MD DNR

New York

Environmental Protection Fund

State-wide Amount*



Source: NY PR&HP

Pennsylvania

Keystone Recreation, Park and Conservation Fund

State-wide Amount

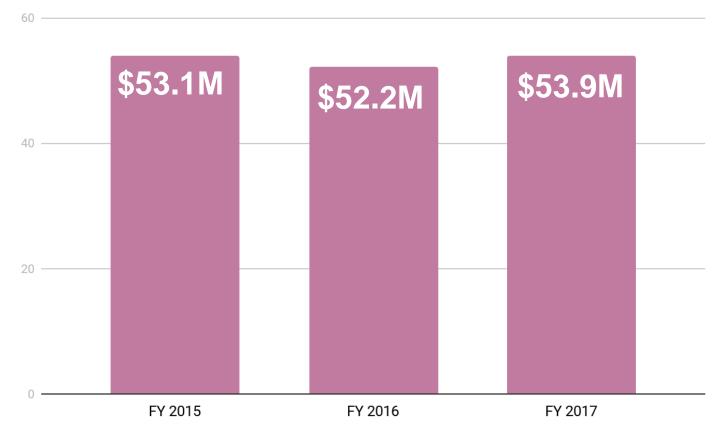


Source: PA DCNR

Pennsylvania

Farmland Preservation Program

State-wide Amount

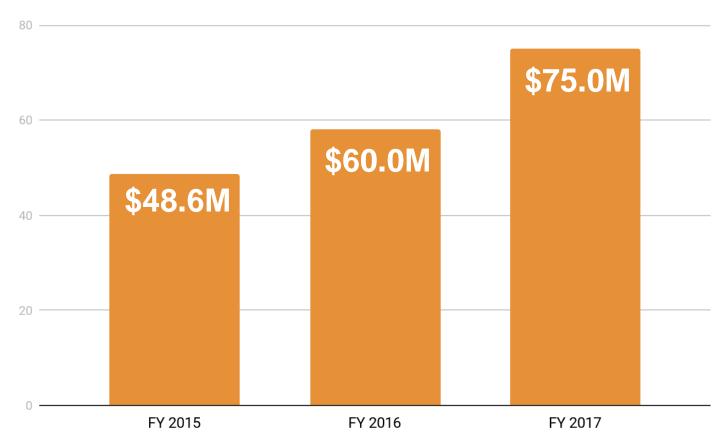


Source: PA DCNR

Virginia

Land Preservation Tax Credit Program

State-wide Amount



Tax Credit

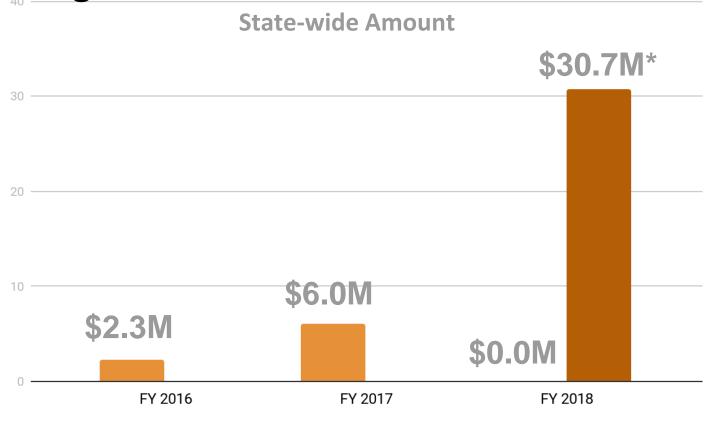
Source: VA DCR

e & Easements

Catalog of Land Conservation Financing

Virginia

Virginia Land Conservation Foundation



*2017 DuPont & Surry-Skiffes Creek mitigation funds; restricted to certain geographies

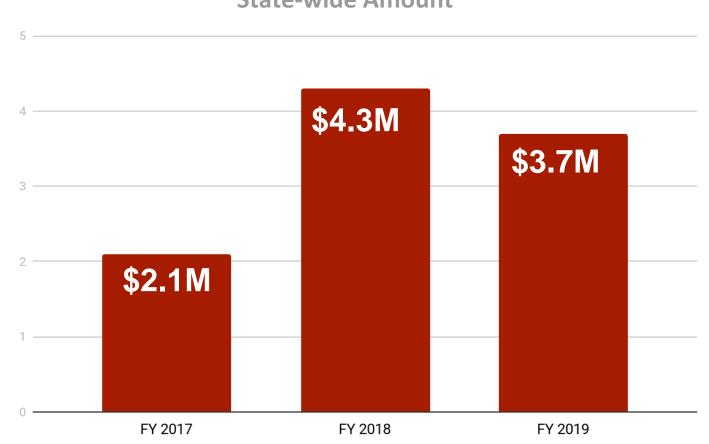
Source: VA DCR

State Appropriations*

West Virginia

West Virginia In-Lieu Fee Program

State-wide Amount



stream/Wetland

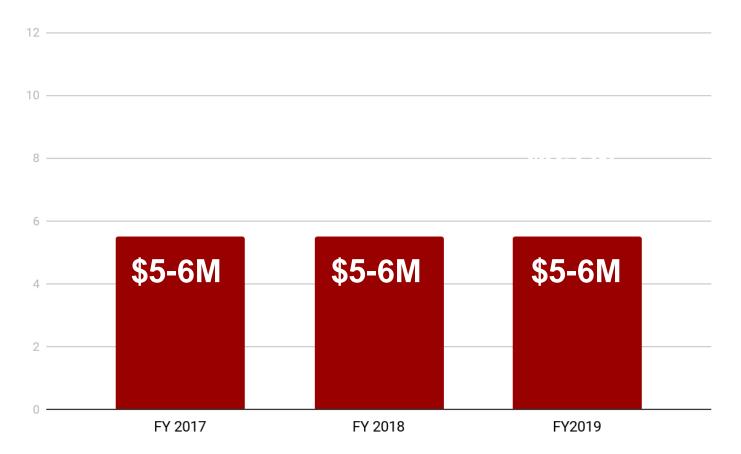
ee & Easements

Catalog of Land Conservation Financing

West Virginia

DNR Wildlife Resources Land Acquisition

State-wide Amount



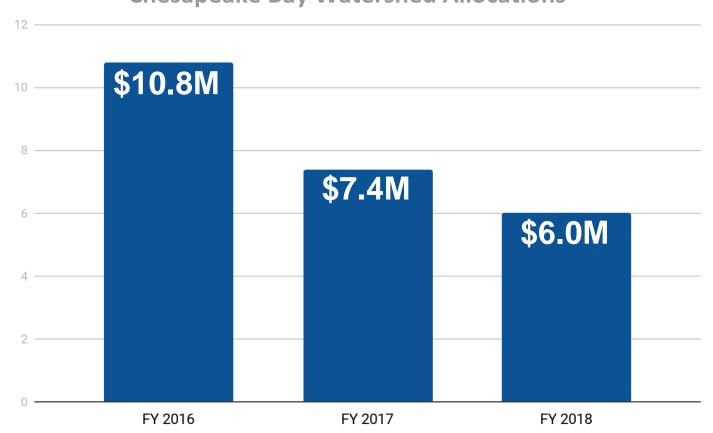
Fee Revenue; Pittman-Robertson (Fed)

Source: TNC

Federal

Land & Water Conservation Fund - Federal

Chesapeake Bay Watershed Allocations



Easements

Source: Chesapeake Conservancy

Trends:

Some increases

Some holding steady

Some challenges

Overall report coming later!

5

Issues & Opportunities



New Partnership Mapping and Analysis

Works in Progress!



A Chesapeake Conservation Atlas

Version 1.1

March 2018

Story Map



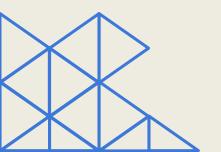
2018

Where can we fill gaps and add new value?

- 1 Habitat Connect to Birding
- 2 Human Health
 - Access to Parks
 - **Drinking Water Protection**
- 3 Heritage Filling the Scenic Gap

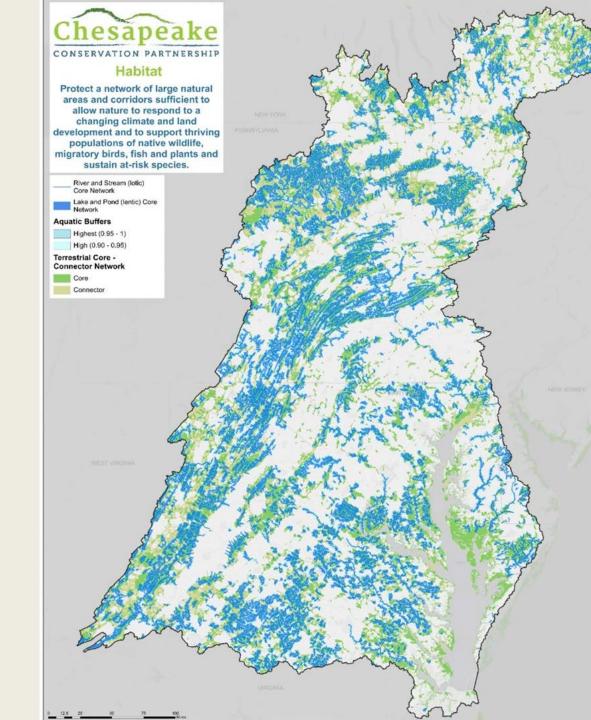
1

Habitat: Connecting to a Story through Birding

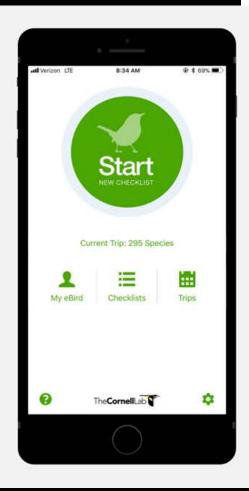




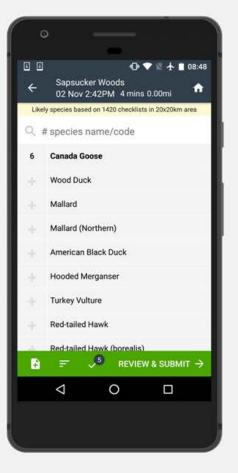
Habitat: Protect a network of large natural areas and corridors sufficient to allow nature to respond to a changing climate and land development and to support thriving populations of native wildlife, migratory birds, fish and plants and sustain at-risk species.

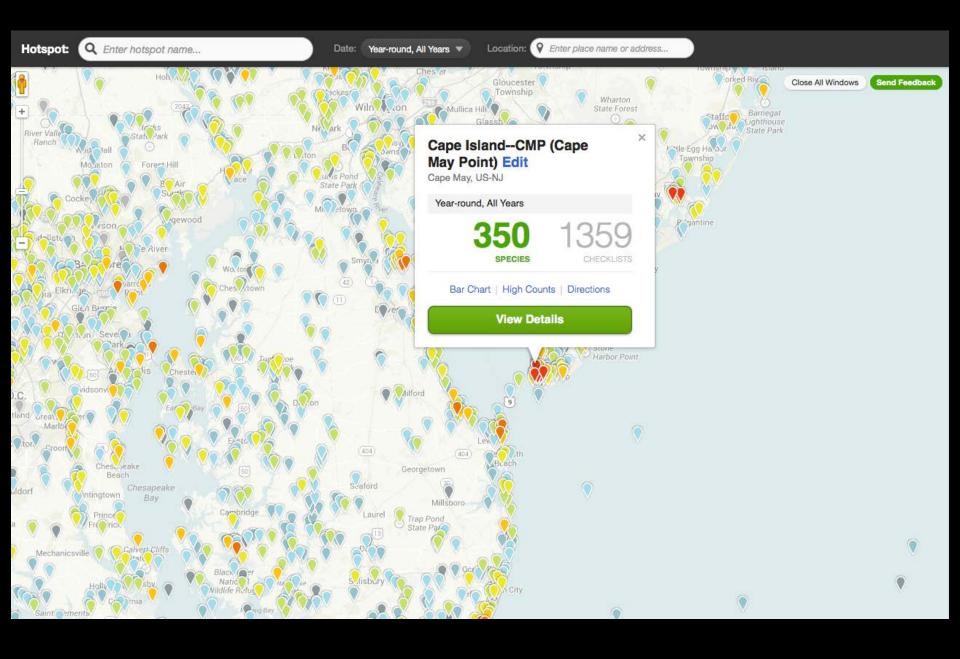


eBird





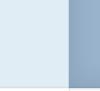




Cape Island--CMPSP--Hawkwatch Platform Edit

Cape May US-NJ — Get Directions

All Months All Years Set





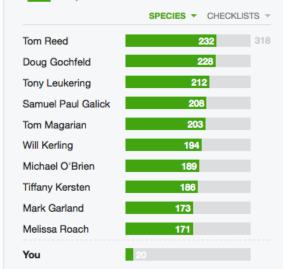
318 Species | 1414 Checklists

Bar	Charts	High	Counts
Dai	Onanto	riigii	Oounta

SPECIES NAME ▼	NUMBER	LAST SEEN ▼	BY Show All Details
1 Canada Goose Branta canadensis	162	11 Sep 2013	Tom Reed
2 Mute Swan Cygnus olor	29	11 Sep 2013	Tom Reed
3 Wood Duck Aix sponsa	2	11 Sep 2013	Tom Reed
4 American Wigeon Anas americana	2	11 Sep 2013	Tom Reed
5 American Black Duck Anas rubripes	2	11 Sep 2013	Tom Reed
6 Mallard Anas platyrhynchos	70	11 Sep 2013	Tom Reed
7 Blue-winged Teal Anas discors	2	11 Sep 2013	Tom Reed
Northern Shoveler Anas clypeata	10	11 Sep 2013	Tom Reed
9 Green-winged Teal Anas crecca	13	11 Sep 2013	Tom Reed
Pied-billed Grebe Podilymbus podiceps	1	11 Sep 2013	Tom Reed
Double-crested Cormorant Phalacrocorax auritus	3	11 Sep 2013	Tom Reed
2 Brown Pelican Pelecanus occidentalis	1	11 Sep 2013	Tom Reed
3 Great Blue Heron Ardea herodias	2	11 Sep 2013	Tom Reed
4 Great Egret Ardea alba	3	11 Sep 2013	Tom Reed
5 Snowy Egret Egretta thula	4	11 Sep 2013	Tom Reed
Little Phys Henry 5		44.0 0010	T D I



Top eBirders



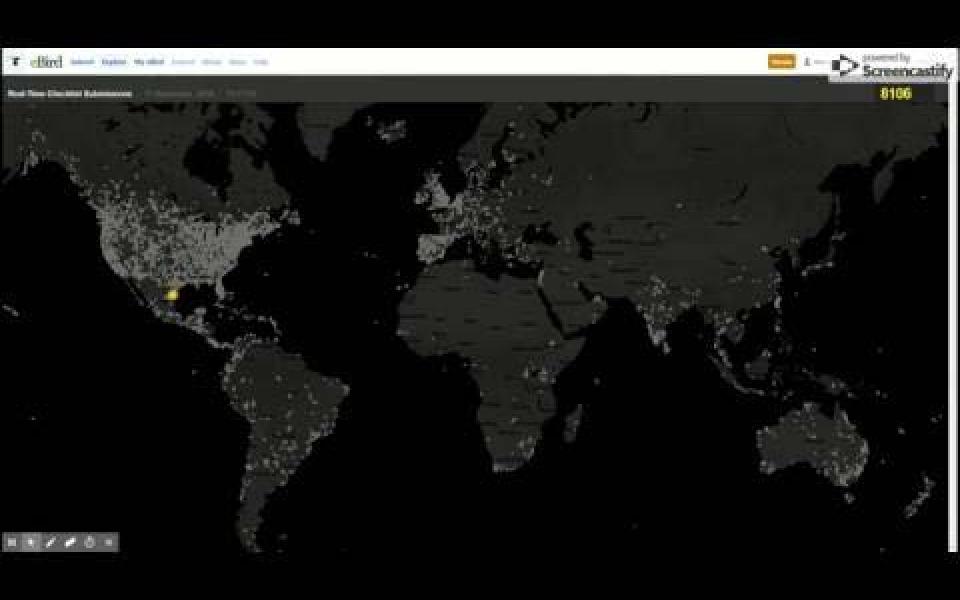
Recent Visits

OBSERVER

DATE

SPECIES

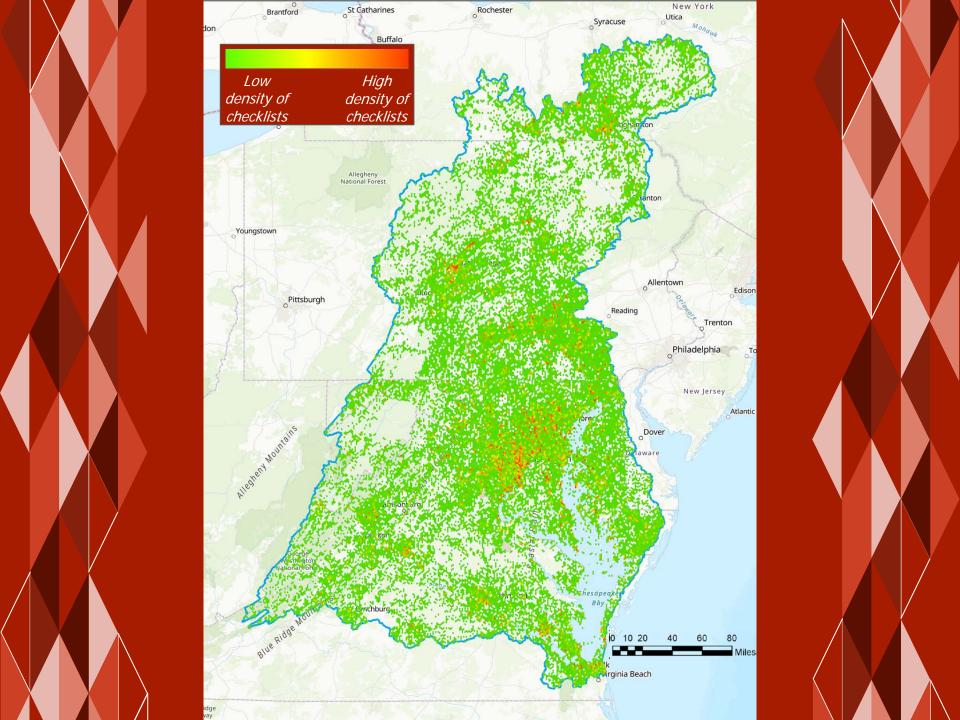


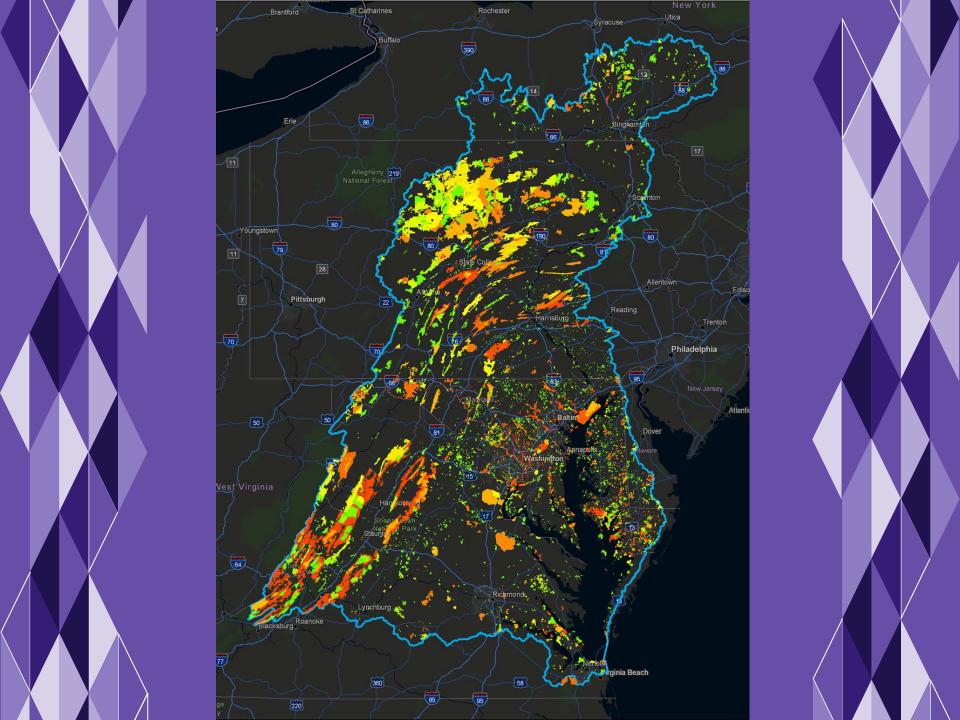


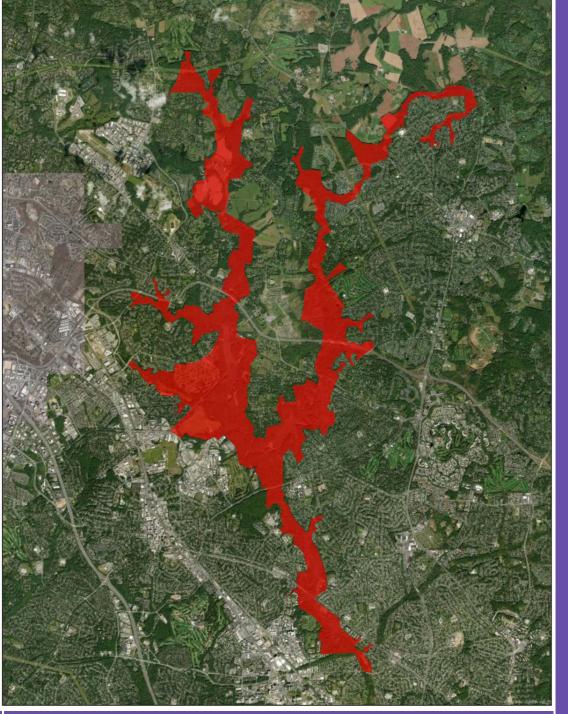
How much interest in birding is there in the Chesapeake Bay watershed?



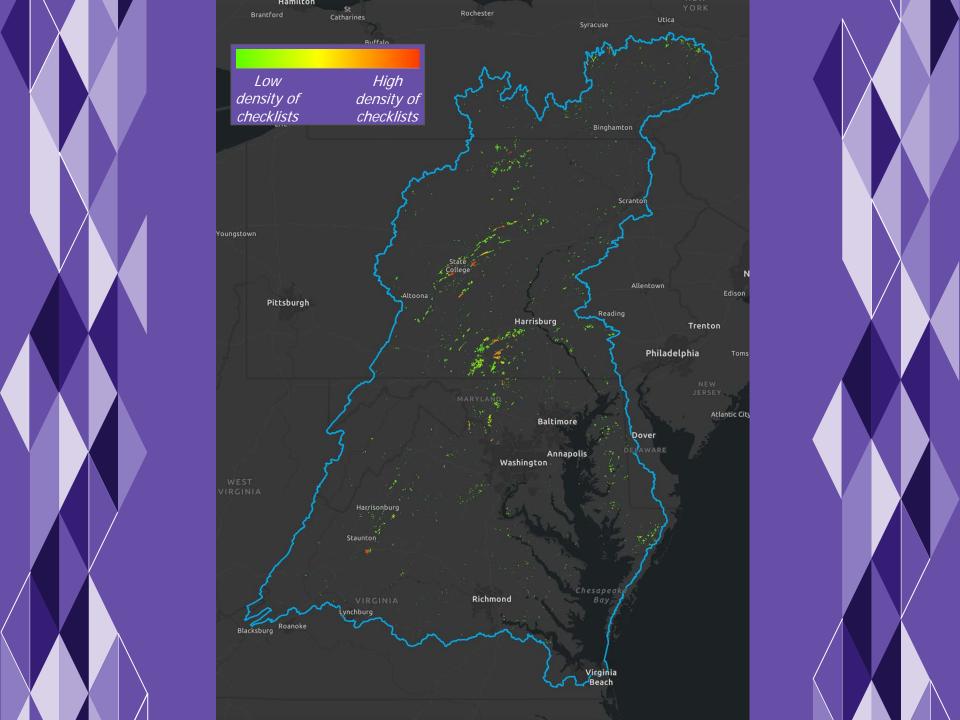
eBird 10,111,222 checklists







Olney, Maryland, 20832 486753 checklists





845-1 Van Buren Rd Maurertown, VA 22644 12264 checklists

11,596

Users from 2000-2018

623

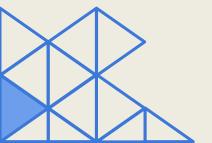
Unique species from 2000-2018

Next Steps

- How much time is spent each year birding, as shown by time spent in birding events?
- How do birding events correlate with land cover?
- Where are the hotspots of greatest bird diversity?
- How many species of birds breed in the watershed?
- How many species of birds winter in the watershed?

2

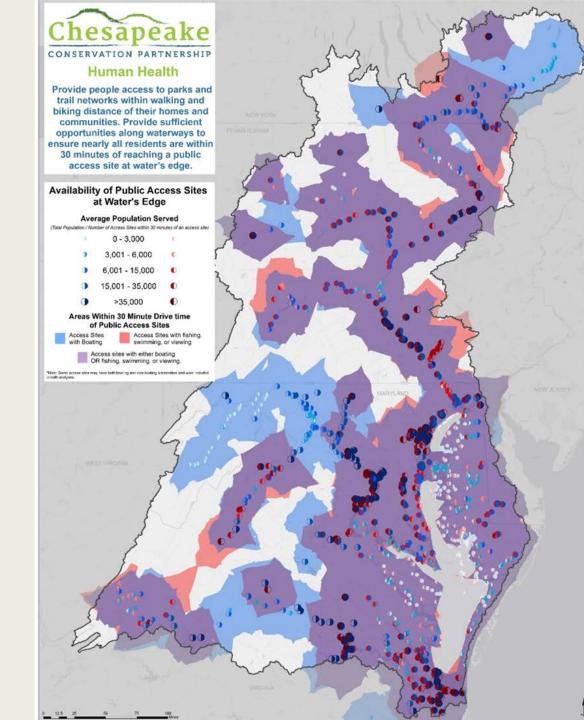
Human Health





Human Health:

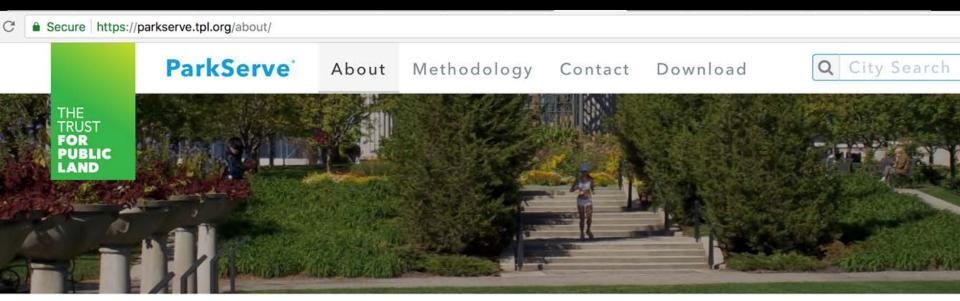
Provide people access to parks and trail networks within walking and biking distance of their homes and communities. Provide sufficient opportunities along waterways to ensure nearly all residents are within 30 minutes of reaching a public access site at water's edge.





Human Health: Access to Parks



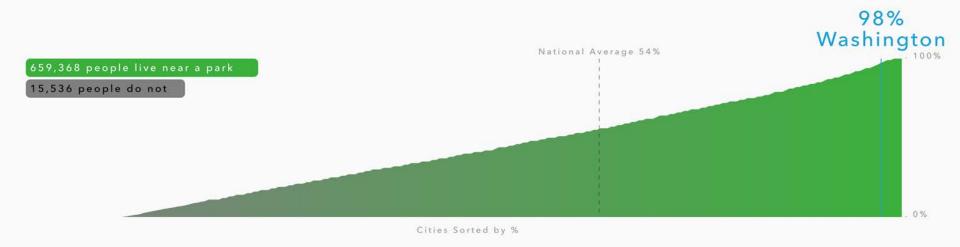


Everyone deserves a park within a 10-minute walk of home.

The Trust for Public Land is leading a national campaign to ensure that every person in America has access to a quality park within a 10-minute walk of home. The ParkServe® platform measures and analyzes current access to parks in cities, towns, and communities nationwide.

Washington DC

Percentage of residents who live within a 10-minute walk of a park.



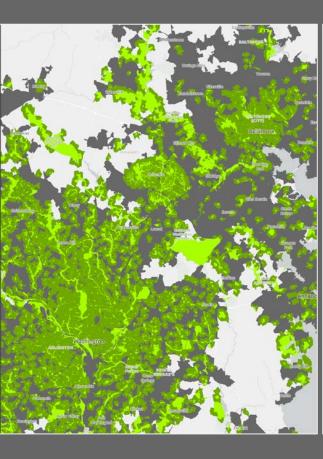
Hamilton Rochester Utica Syracuse Chesapeake Chesapeake Parks Chesapeake 10 Minute Walk Service Areas Chesapeake Urban Boundaries Youngstown Nev Allentown Edison Pittsburgh Trenton Philadelphia Toms Riv Atlantic City WEST 0 10 20 60 80

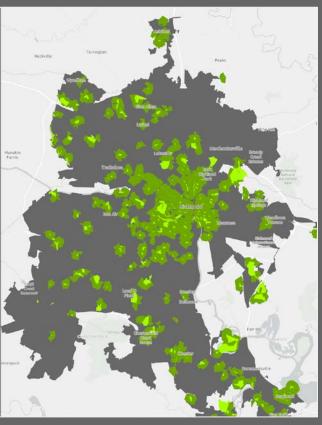
ParkServe

DC/Baltimore

Richmond

Harrisburg







53.58% / 33.72% 15th / 59th

21.11% 112th

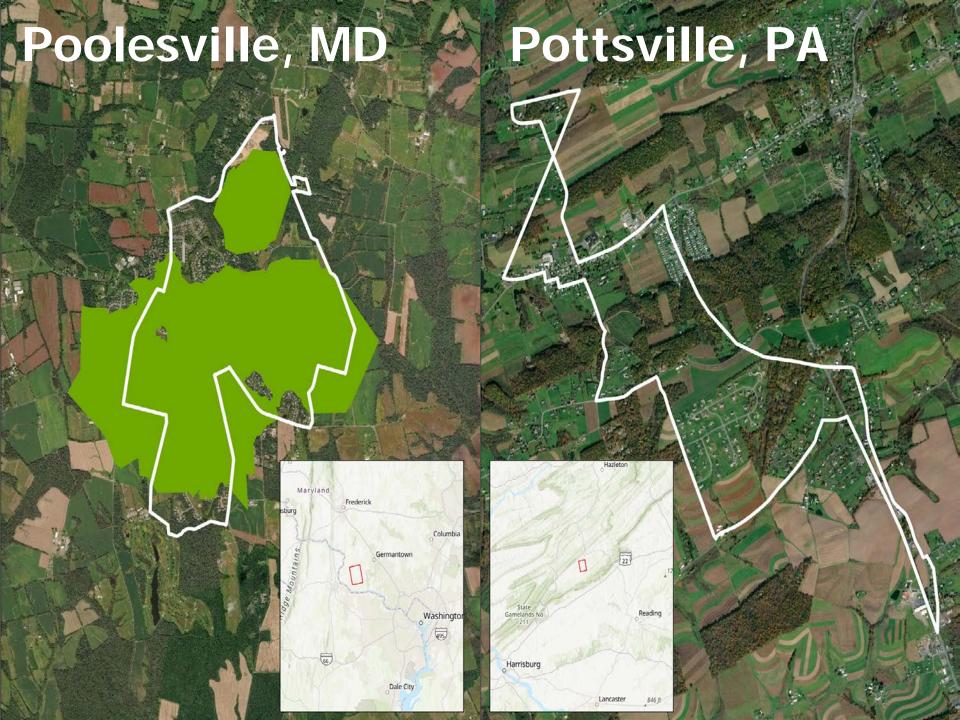
26.45% 92nd

<u>Urban Clusters with</u> <u>the Highest % SWA</u>

- 1. Poolesville, MD
- 2. Williamstown, PA
- 3. Newport, PA
- 4. Houtzdale, PA
- 5. Blackstone, VA
- 6. Thurmont, MD
- 7. Romancoke, MD
- 8. Federalsburg, MD
- 9. Towanda, PA
- 10. Norwich, NY

<u>Urban Clusters with</u> <u>the Lowest % SWA</u>

- 168. Pottsville, PA
- 167. St. Marys, PA
- 166. Bealeton, VA
- 165. Lake Land'Or, VA
- 164. Lake Monticello, VA
- 163. Twin Lakes, VA
- 162. Country Lakes, MD
- 161. Dover, DE
- 160. Lake Meade, PA
- 159. Harrington, DE



96.82 sq miles of valued land is within 10 minutes of a park

1823.27
sq miles of protected
land is within 10
minutes of a park

Next Steps

- How should new park opportunities be factored into valued lands maps
- Are there priority communities for analysis and collaboration?
- What are the opportunities for enhancing connectivity between parks?



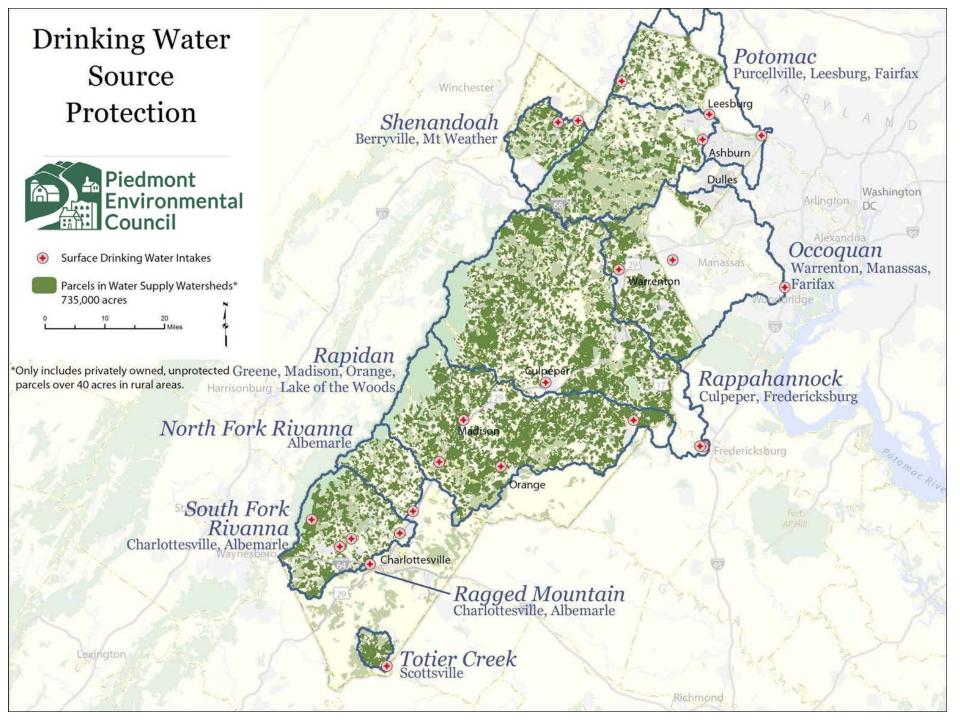
Human Health:

Expanding the goal: Protecting Drinking Water





What lands are important for protecting drinking water supply and quality?



- Watersheds supporting surface water supplies - intakes & reservoirs
- Areas associated with ground water supplies aquifer recharge areas

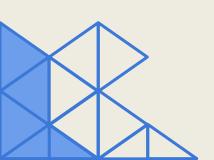
Maryland as pilot example



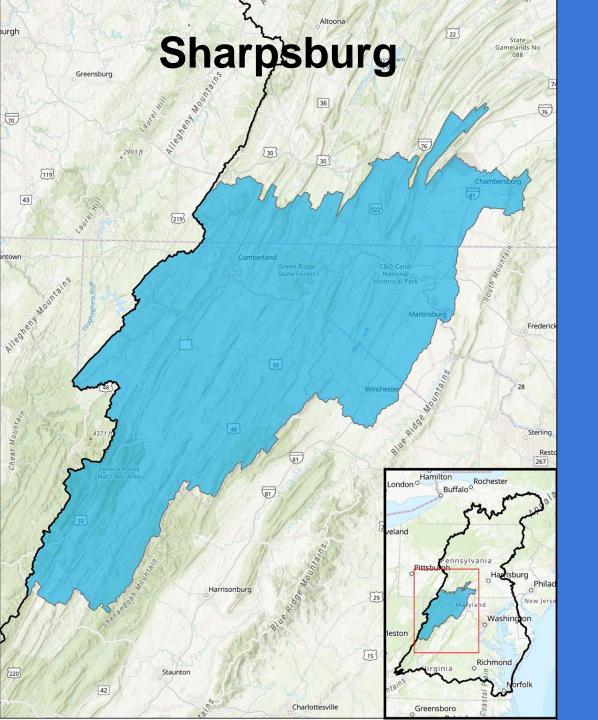
- A public water system provides water for human consumption through pipes or other constructed conveyances to at least 15 service connections or serves an average of at least 25 people for at least 60 days a year.
 - Community Water System (CWS): A public water system that supplies water to the same population year-round.



- Surface water is water on the surface of the planet such as in a river, lake, wetland, or ocean.
- Groundwater is water that exists in the pore spaces and fractures in rock and sediment beneath the Earth's surface.

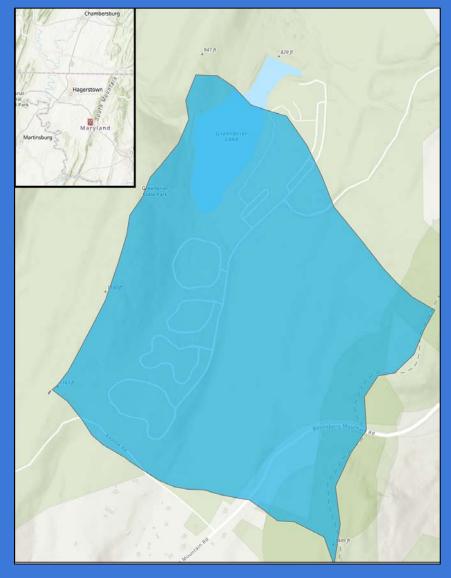


- Most of the nation (88% of the population) depends on public drinking water supplies.
- The rest (12%) are self-supplied with almost all coming from groundwater.
- In most of the Chesapeake watershed, the amount of self-supplied water is closer to 20%.
 Range from 13% in NY to 27% in PA, all coming from groundwater (domestic wells).

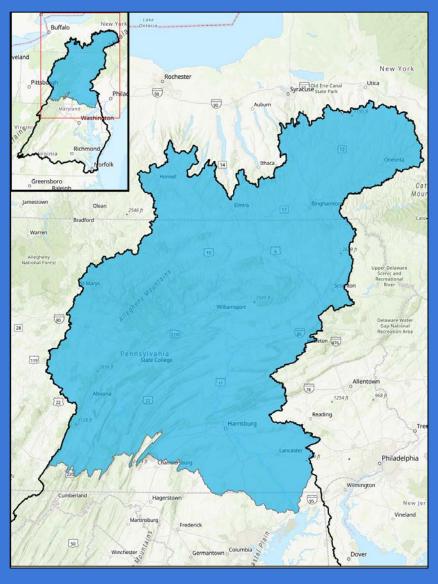




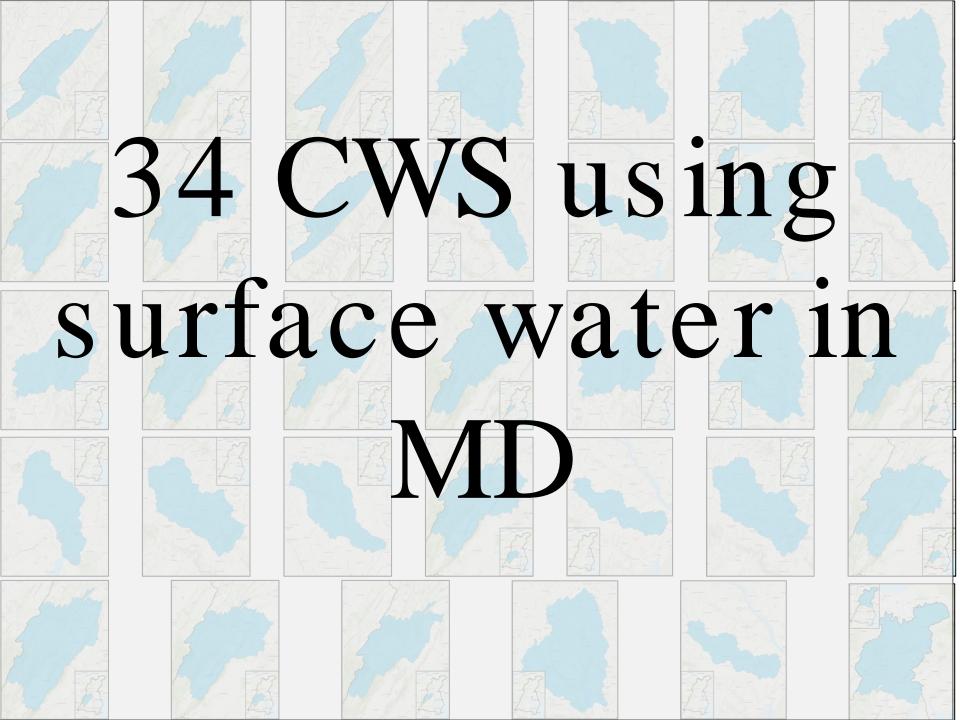
Community Water System using surface water

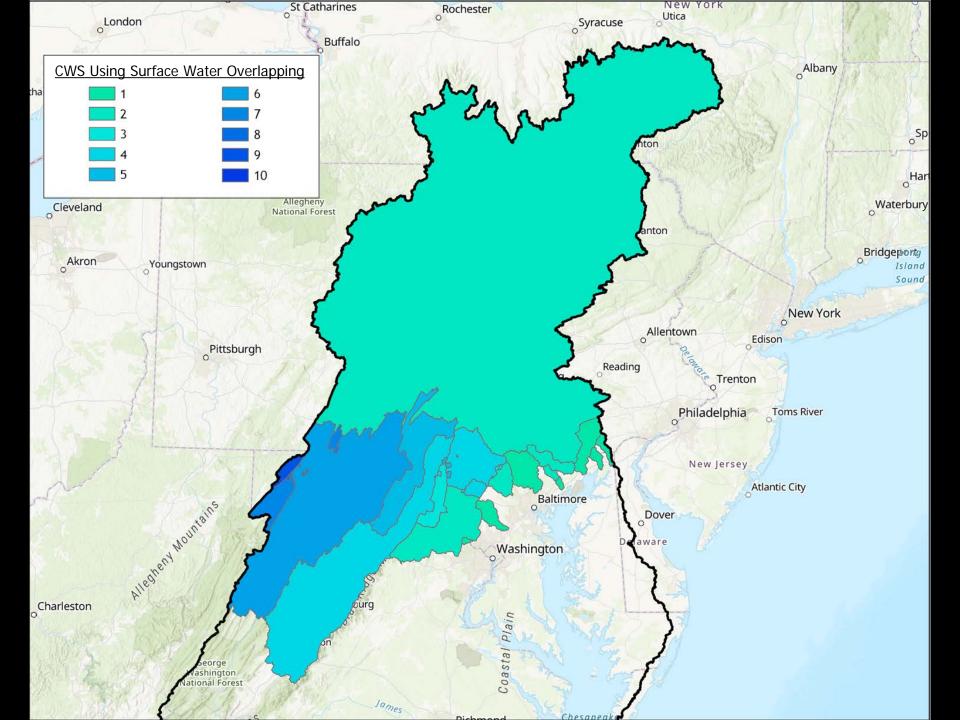


401.72 acres

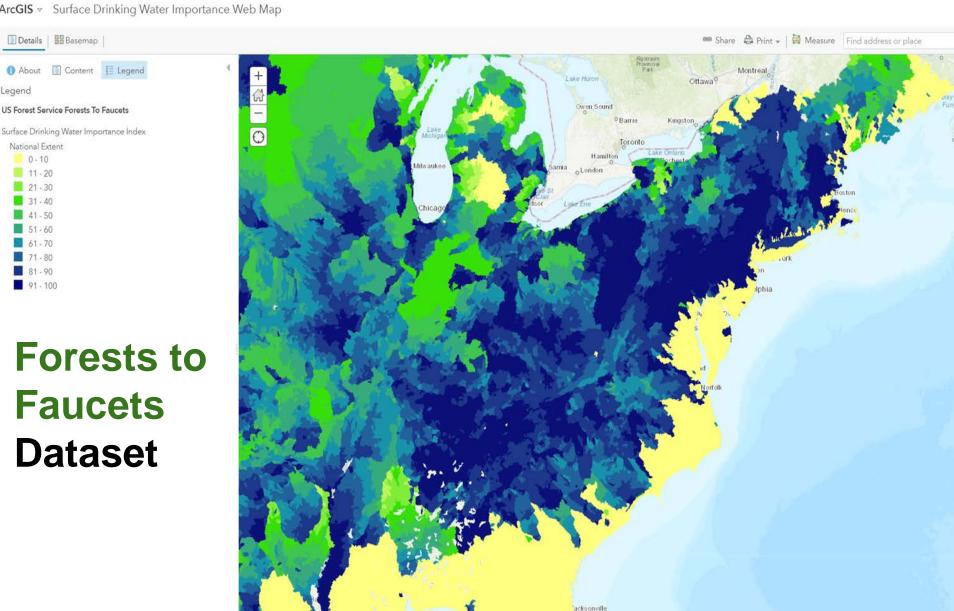


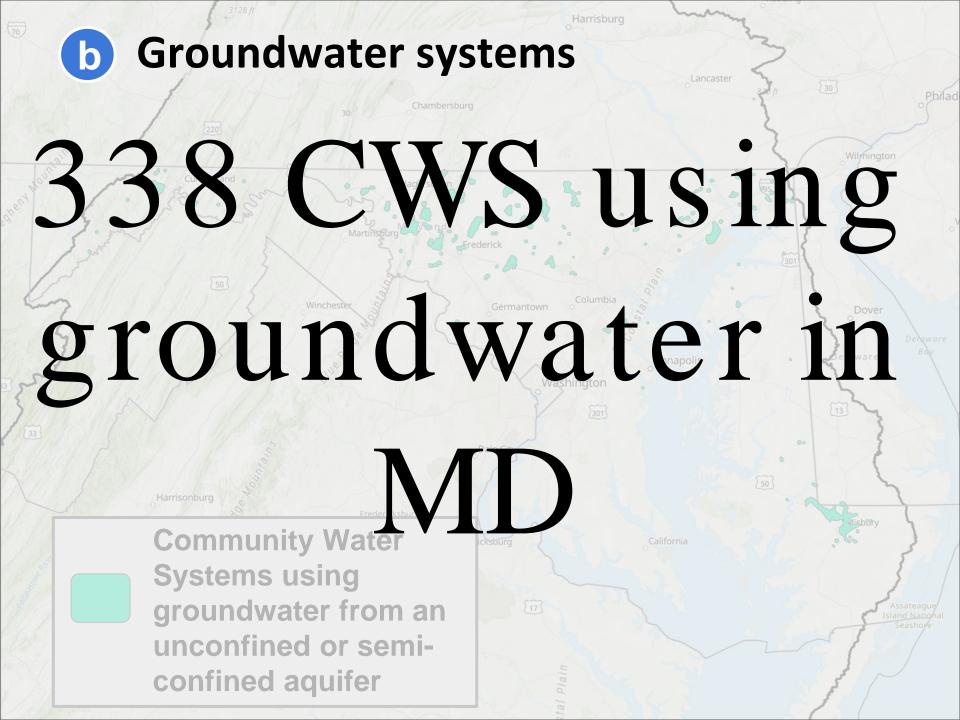
17,633,275.36 acres



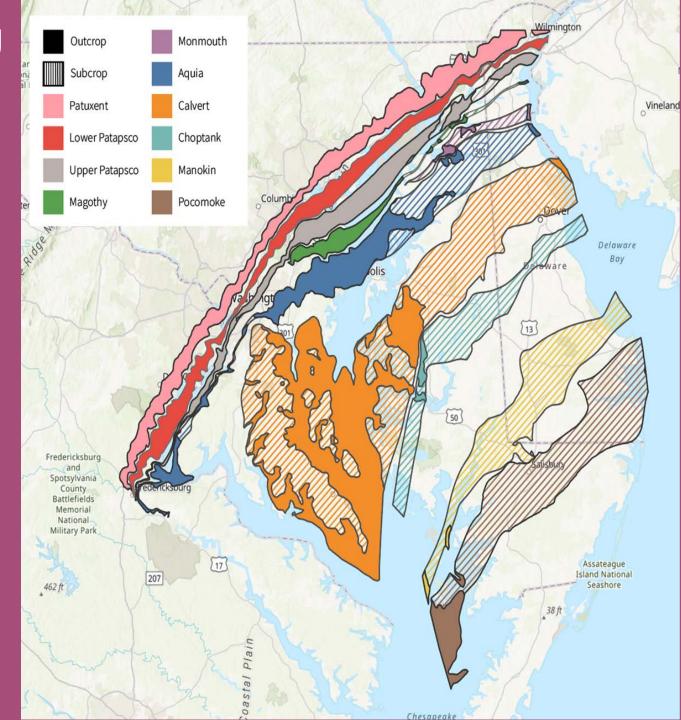


ALSO: Surface Drinking Water Importance





Deep Drinking Water Aquifer Recharge Areas



Next Steps

- Gather data for other states in watershed
- Explore utility of Forests to Faucets data
- Are there other drinking water factors to consider?
- Consider how to refine the Human Health goal statement to reflect drinking water
- Determine how/when to incorporate drinking water supply areas into valued lands map

3

Heritage: Filling the Scenic Gap

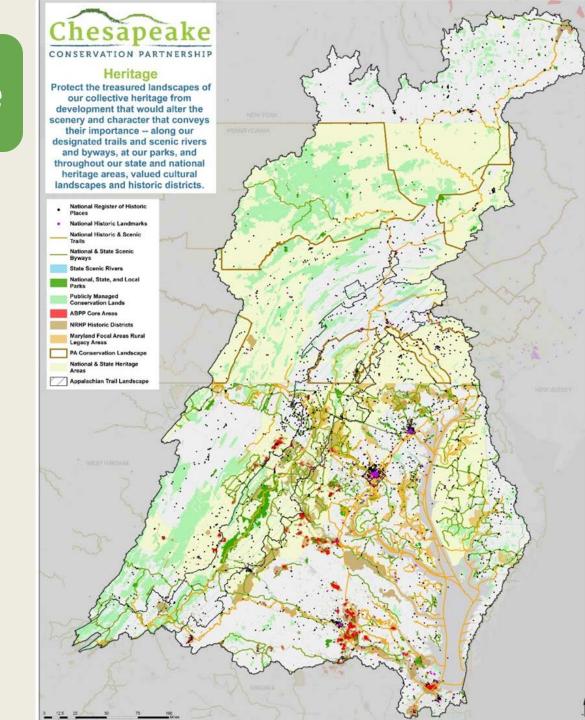




Heritage

Valued heritage resources:

- Historic sites/districts
- Heritage areas
- Scenic rivers & byways
- Parks
- National trails
- Battlefields
- PA CLs and MD RL Areas

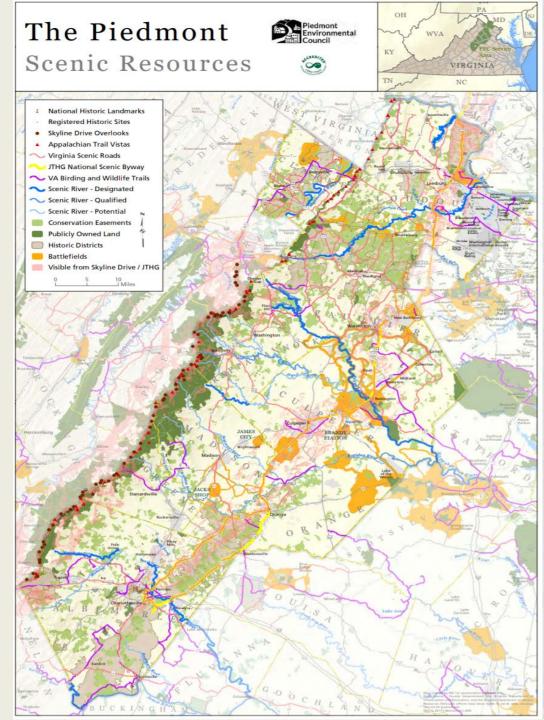




Heritage



Scenic Resources

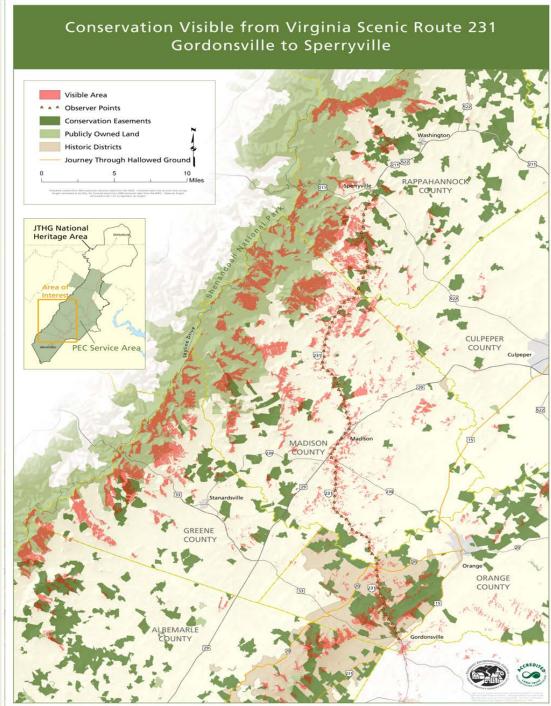




Heritage



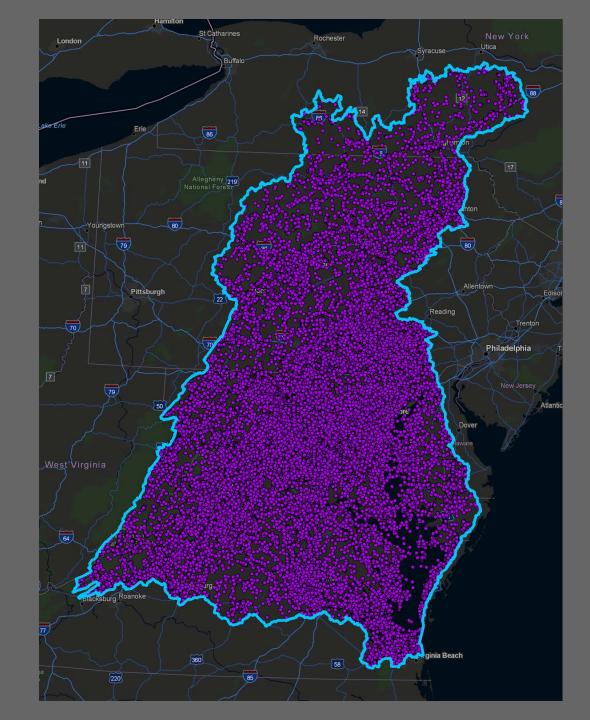
Conservation Easements Visible from Scenic Route 231

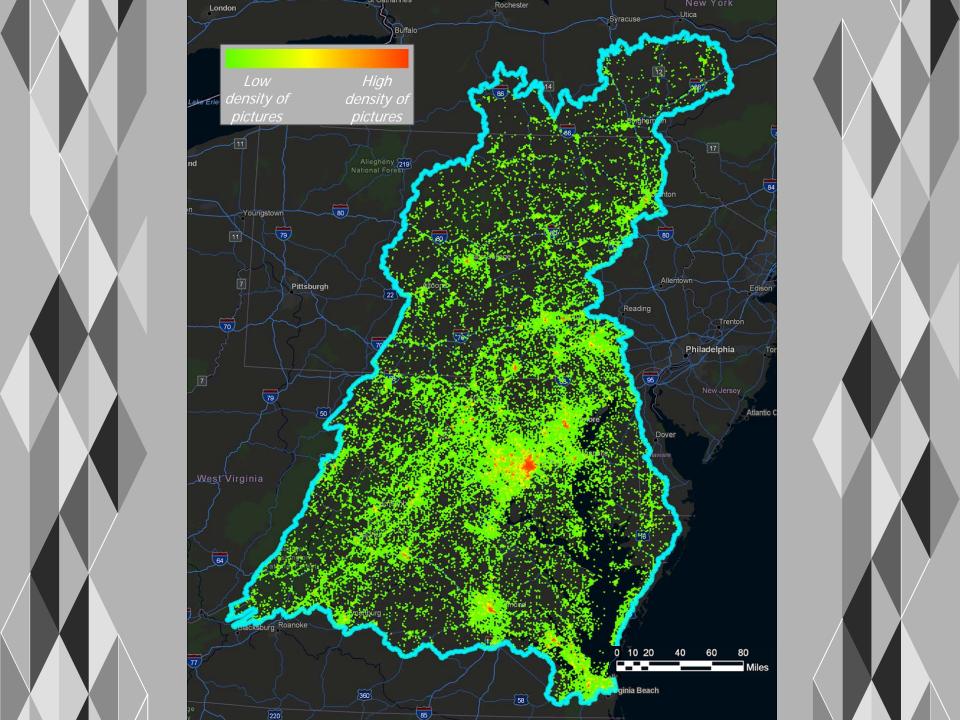


Can we crowdsource identification of valued scenic landscapes?

flickr

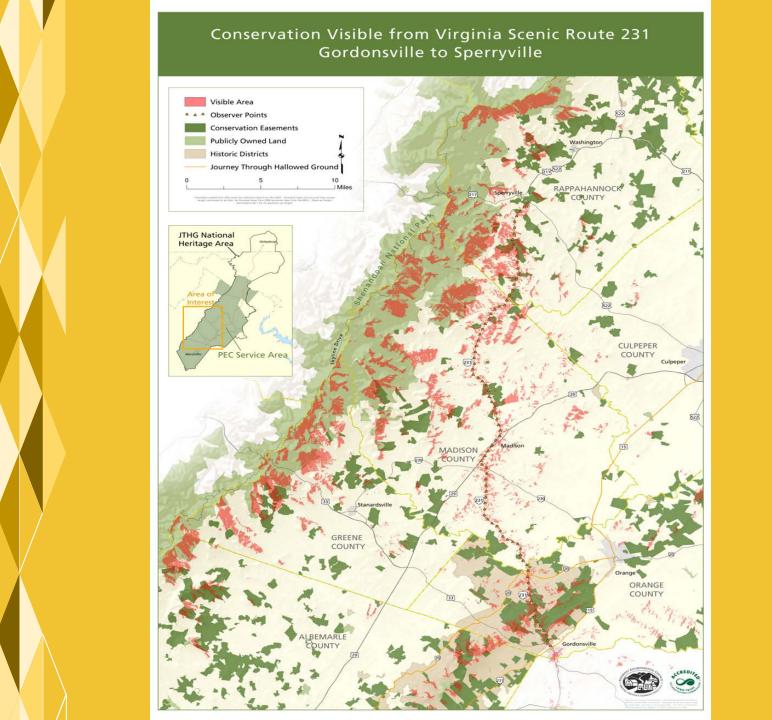
1.6 millionimages from2000 to 2018

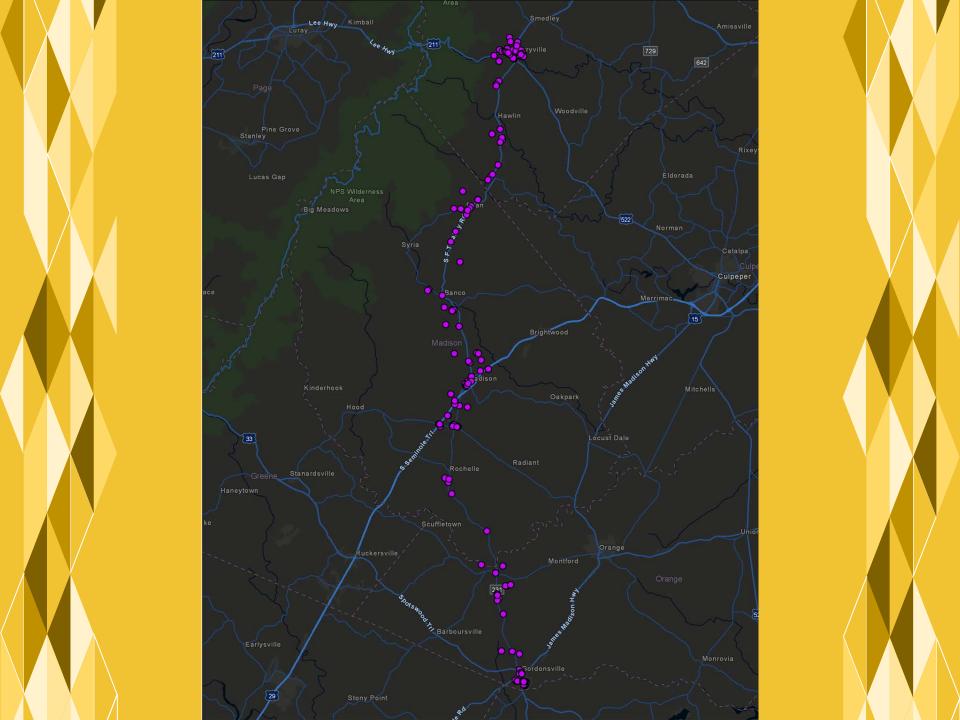


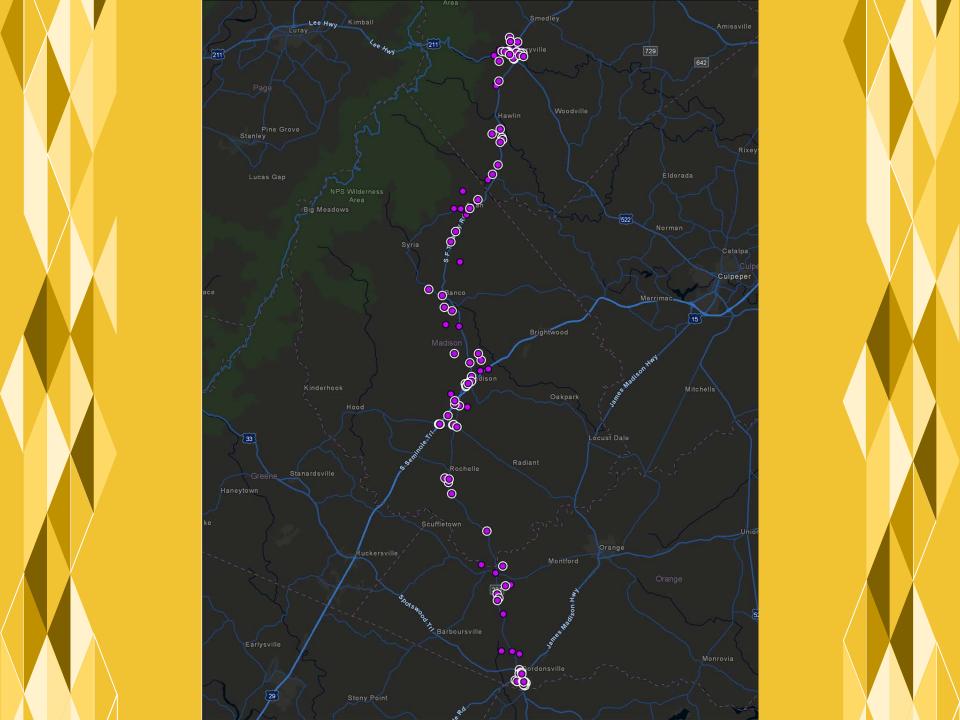


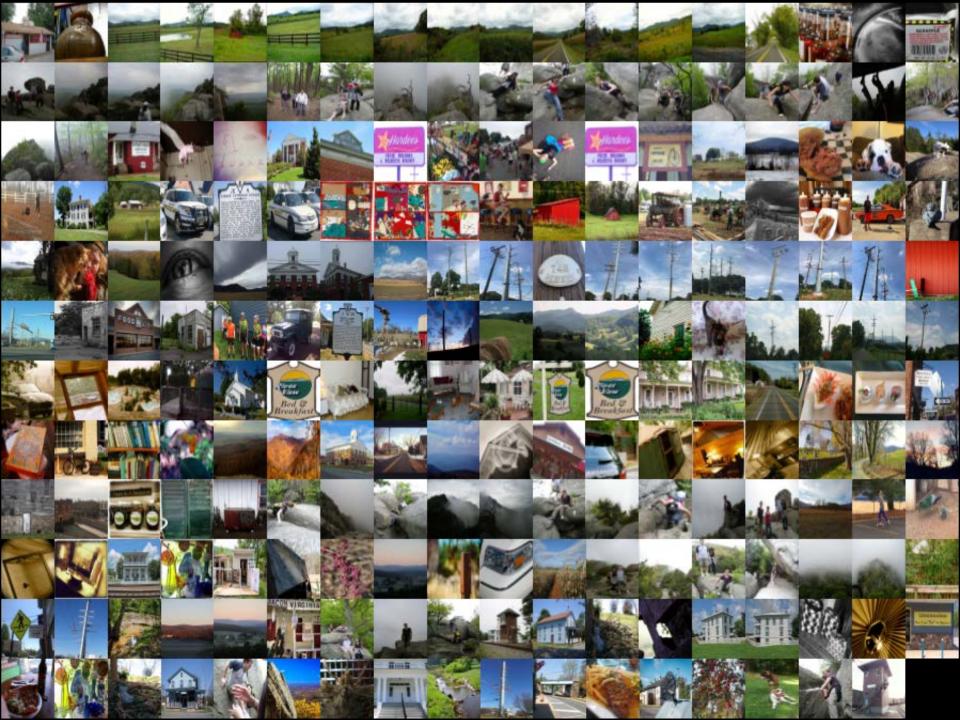
Testing all images

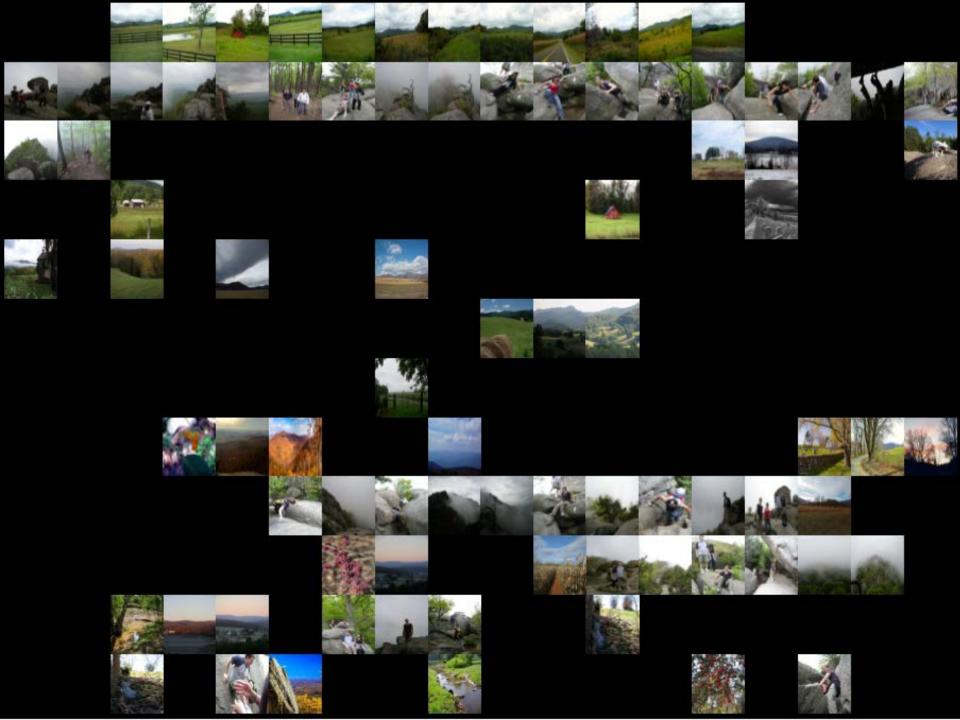






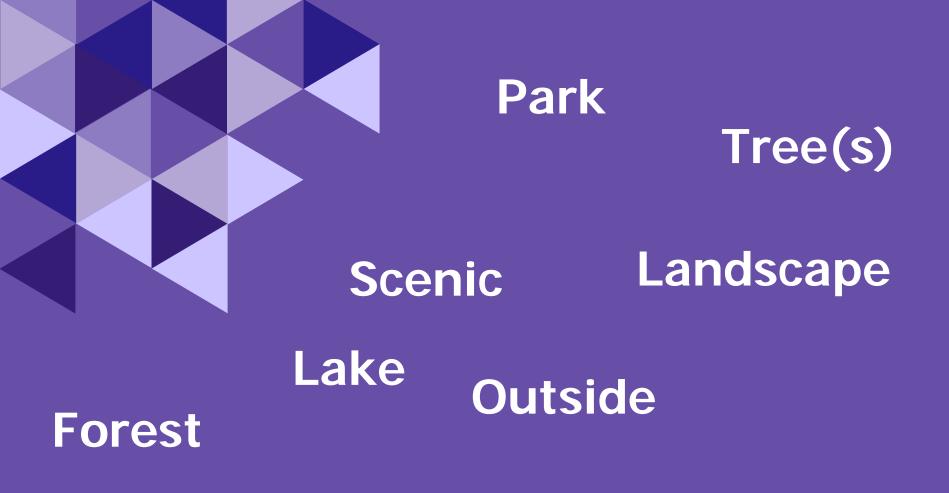






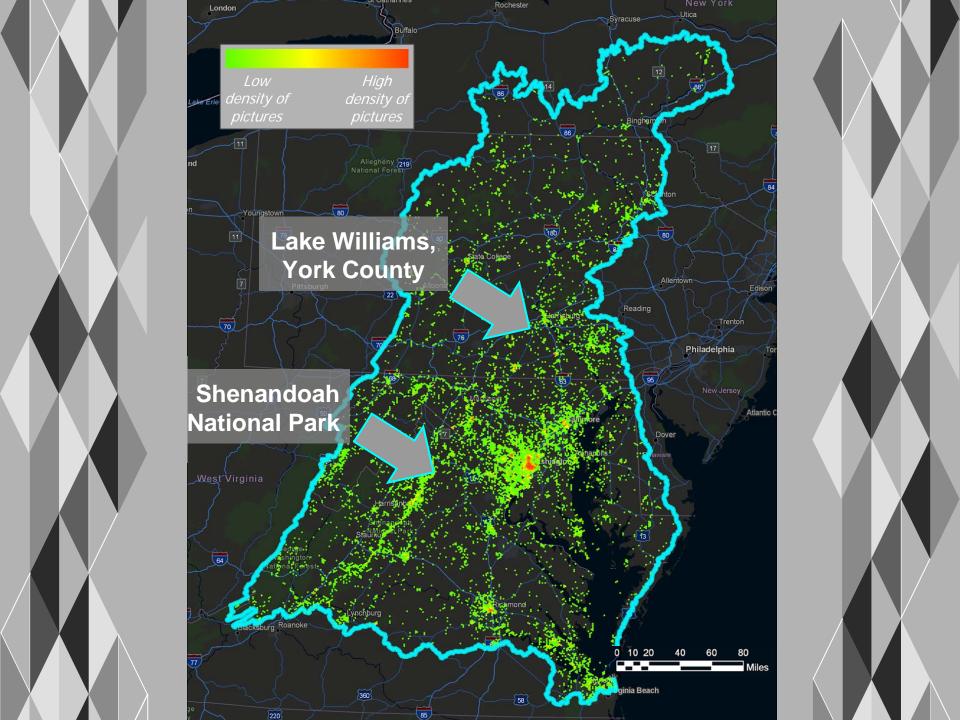
Testing tagged imagery



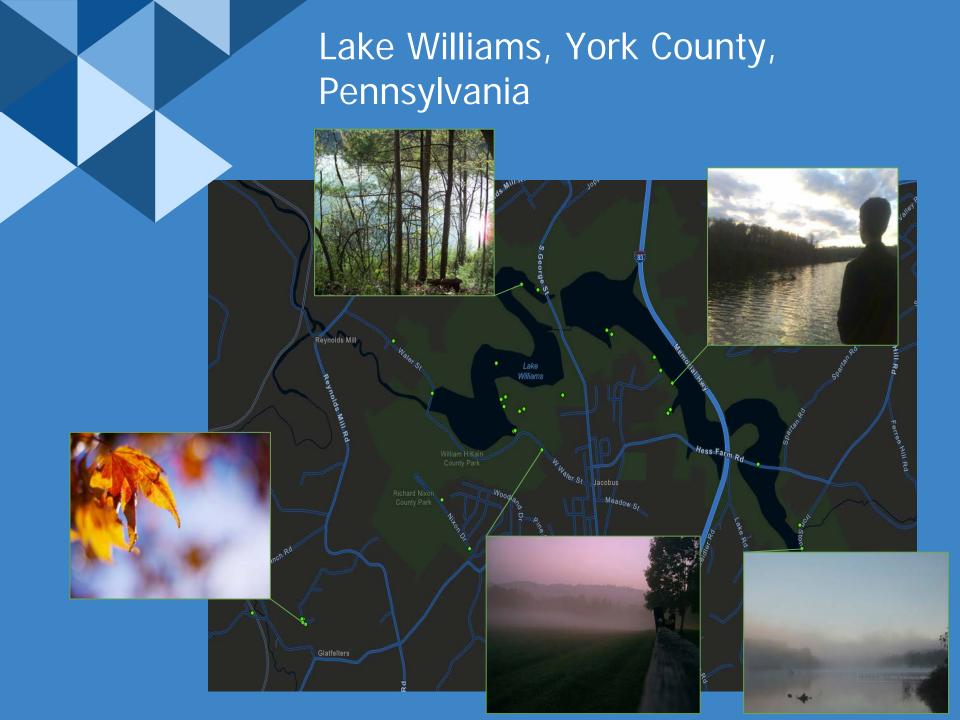


River(s)
Woods

Nature



Shenandoah National Park



An example application



































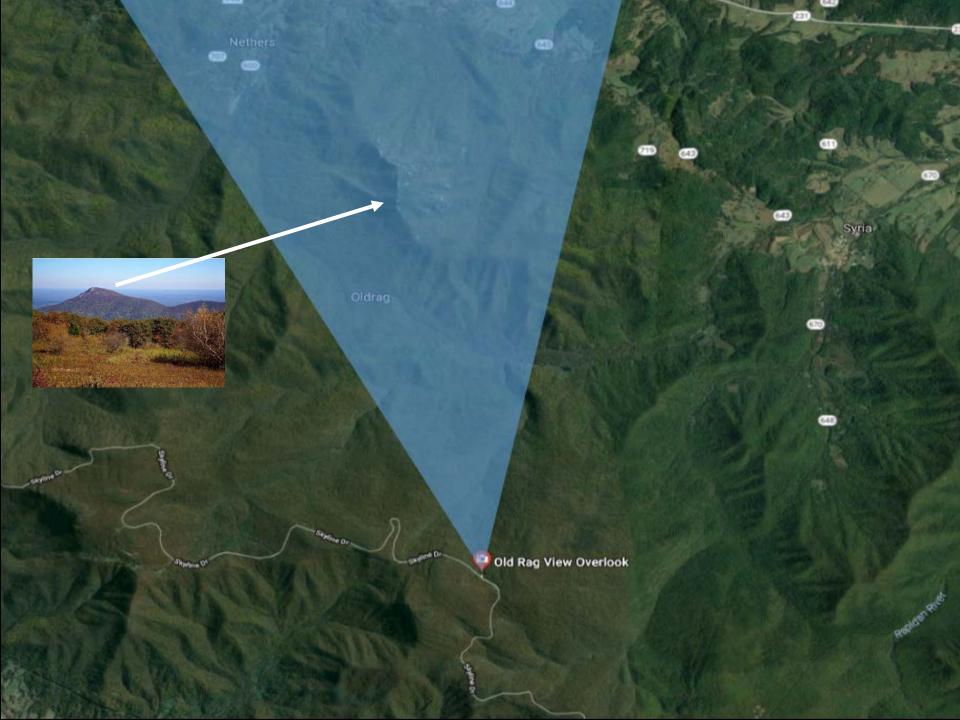






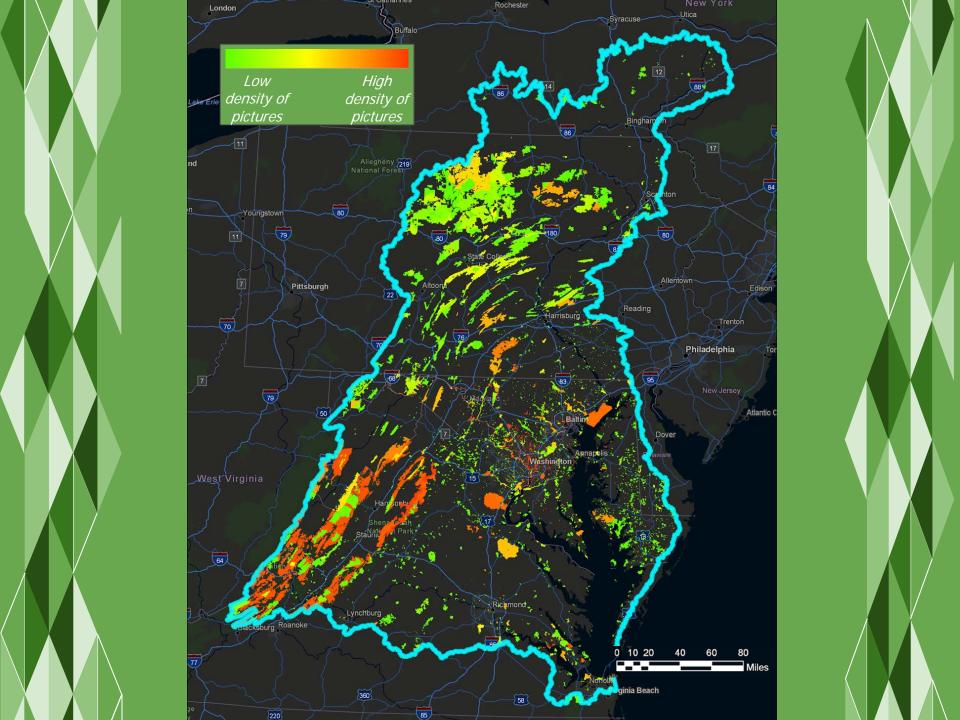


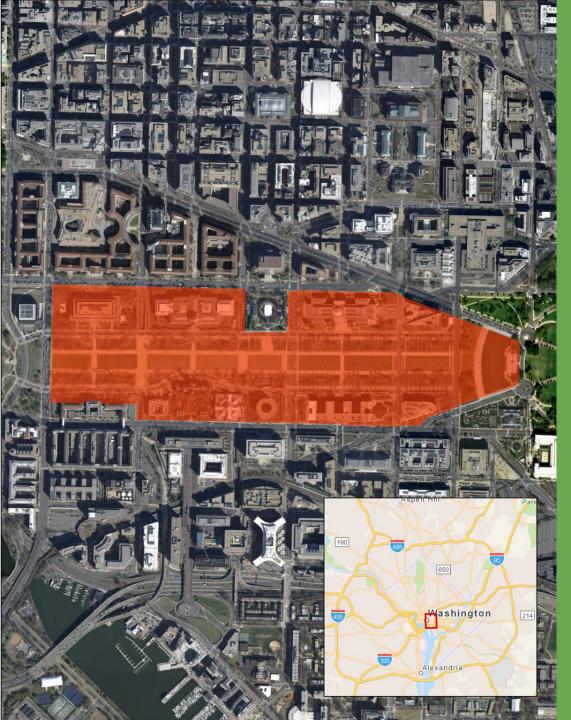




Imagery and Protected Lands

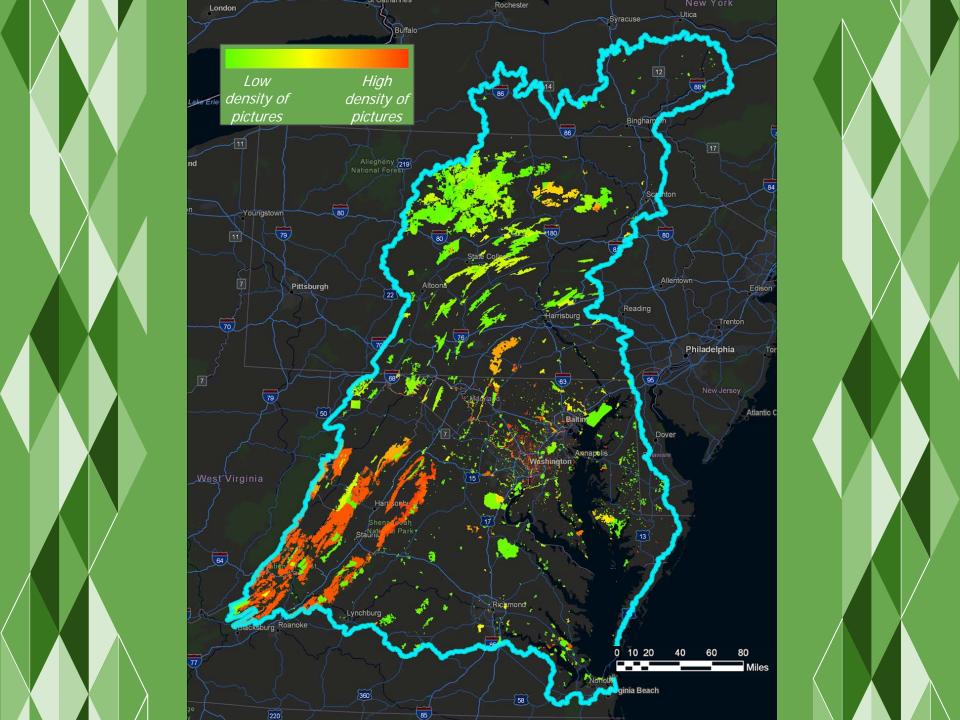


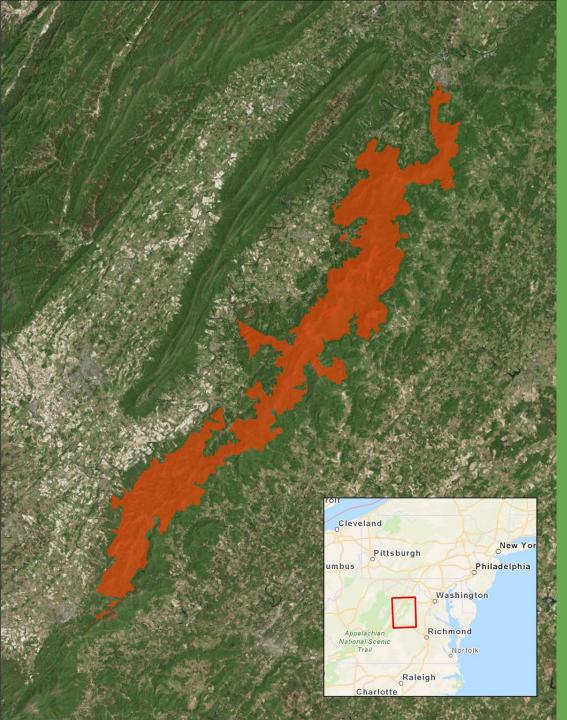




90,677 Pictures

National Mall, Washington, DC



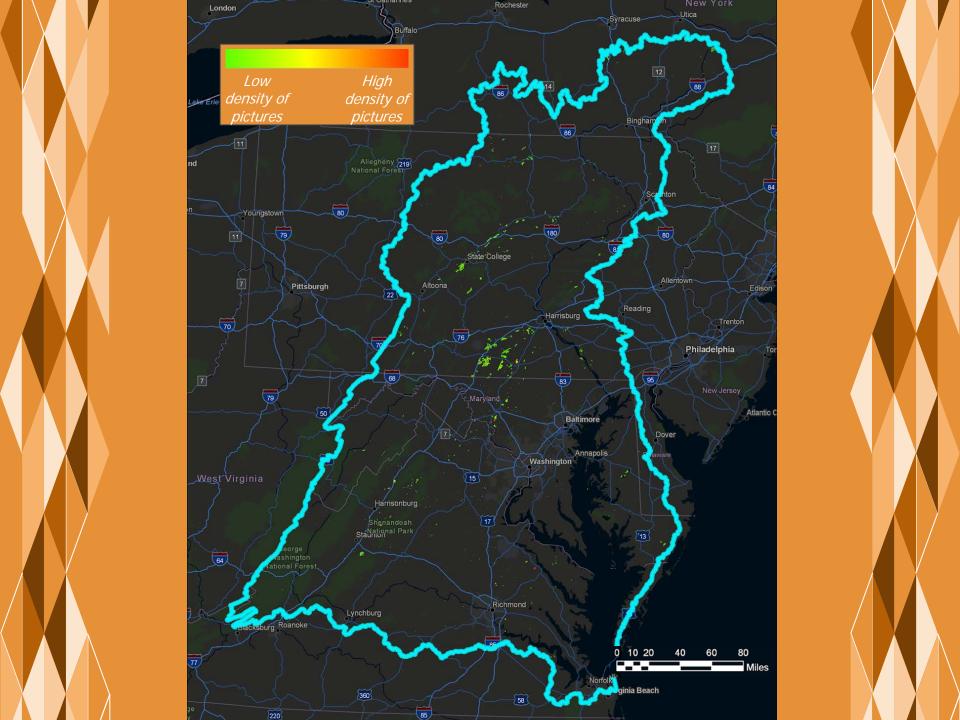


6,702 Pictures Shenandoah National

Park, Virginia

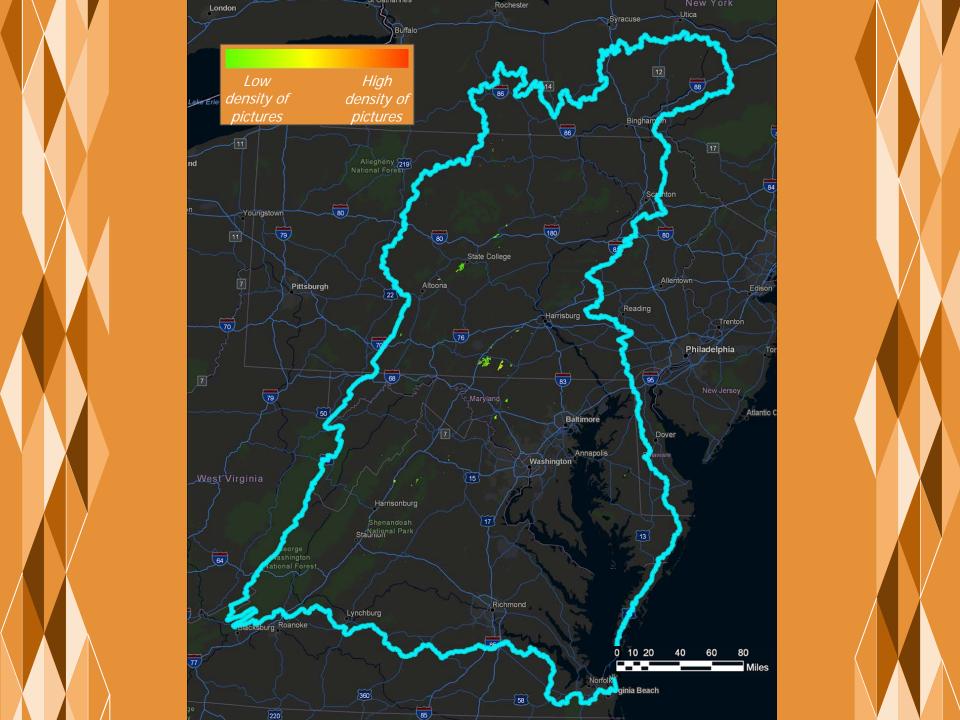
Imagery and Most Valued Lands

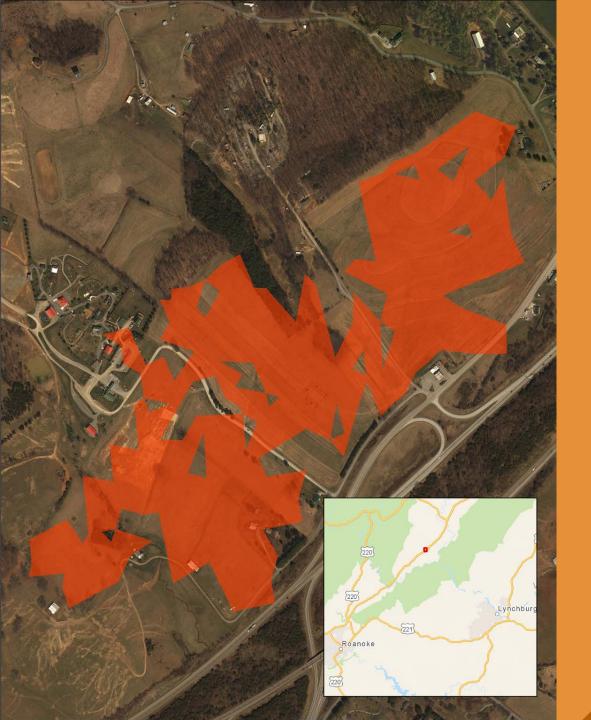






664 Pictures 5165 State Rte 627, Tappahannock, VA 22560





194 Pictures

Safari Ln, Natural Bridge, VA 24578

Next Steps

- Identify most active Flickr users for outreach possibilities
- Regional+state+county level analyses
- Regular data updates
- Explore other crowd-sourced imagery



Agenda

WEDNESDAY, OCTOBER 24

8:30 am Agenda Review, Reflections from Day 1

8:45 am How are We Doing?

10:15 am Break

10:30 am New Approaches to Mitigation Policy

11:15 am Conservation Finance News

12:00 pm Moving Forward

12:20 pm Closing Comments

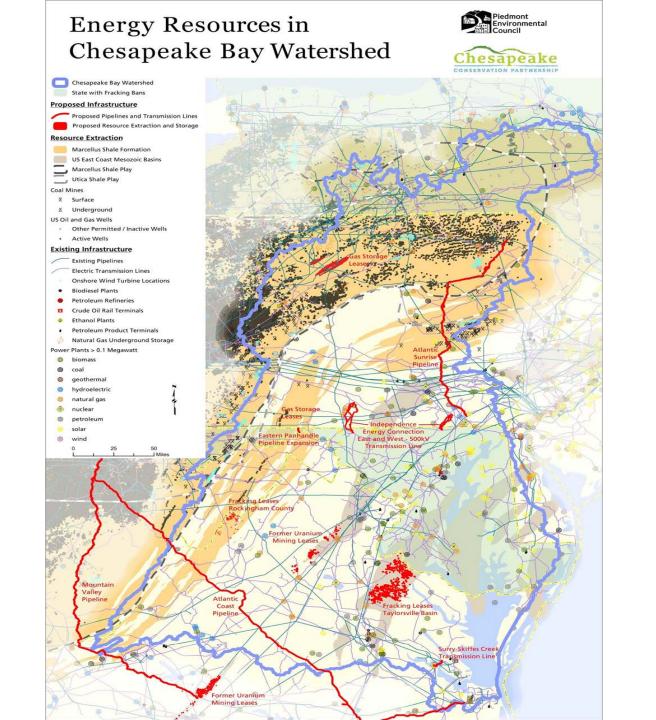
12:30 pm Adjourn and Lunch



How are We Doing?



Mitigation Policy Options





ELI Report Recommendations

- 1. Define Landscape Objectives
- 2. Change Conceptual Approach to Permitting
- 3. Improve Section 401 Water Quality Certification Practices
- 4. Affect FERC Decisions for Better Landscape-Level Alternatives/Mitigation
- 5. Improve State Public Utility Regulatory Decisions
- 6. Improve State Public Utility Regulatory Decisions for solar and wind siting
- 7. Improve the Use of Natural Heritage Information
- 8. Adopt Statewide Mitigation Policies
- 9. Advance Protection of Historic, Cultural, and Scenic Resources
- 10. Public Trust
- 11. Water Resources Permitting
- 12. Forest Conservation
- 13. Easement Lands
- 14. Federal Consistency under the Coastal Zone Management Act
- 15. Strategically Support Some Local Land Use Regulation

ELI Report Recommendations

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9. Advance Protection of Historic, Cultural, and Scenic Resources Improve scenic resource assessments for transmission corridors and wind and solar generating facilities.

Develop and test a **standardized Scenic Landscape Impact Assessment Methodology** that could be adopted for broad use by jurisdictions in the watershed.

Received \$75K of "Chesapeake Bay Program 2018 Goal Implementation Team Project Funding.

Will support contractor to develop methodology, working with Partnership team and group of scenic resource assessment advisors.



Conservation Finance

- Conservation Plus BMP Update (John Griffin)
- Incentivizing Forest Retention and Agriculture (Chandler Van Voorhis)
- Upcoming Workshops (Craig Highfield)

Conservation Plus BMPs Update

John Griffin

Incentivizes "Green Infrastructure" not just "Grey Infrastructure" to offset growth and development over time.





CREDITING CONSERVATION

Accounting for the Water Quality Value of Conserved Lands Under the Chesapeake Bay TMDL

CHESAPEAKE BAY COMMISSION - JUNE 2013

Bay and our stewardship of the huge area of land that comprises its watershed. The land-to-water ratio is larger than any other estuarine water body on earth. With a water surface for the tidal Bay of only 4,000 square miles and a watershed of 64,000 square miles, land surface exceeds water surface by more than 16 times. How we treat the land profoundly influences the quality of the water. Thus, land-use decisions may well be the most important factor in the success or failure of our efforts to restore and protect the Chesapeake Bay.

Keeping Our Commitment: Preserving Land in the Chesapeake Watershed
CHESAPEAKE BAY COMMISSION, FEBRUARY 2001

Policy Change 4: 2025 LAND USE BASELINE

Utilize a 2025 land use baseline scenario in the 2017 TMDL re-assessment, allowing for credit for conserved lands previously included as part of a growth scenario.

What are they?

Conserve riparian zones

Increase proportion of growth occurring as infill/redevelopment

Conserve all farmland within agricultural districts

Conserve large contiguous forest tracts

Expand sewer service areas

Conserve other prime farm lands of state importance

Conserve other highpriority forest conservation areas Avoid growth on all soils unsuitable for septics

Conserve all highvalue forest and farmland identified by the Chesapeake Conservation Atlas

Status

- Bay Program running state-specific scenarios
- PA done. DE, MD, and VA finished by end of October 2018
- By 2025, growth management practices may provide more load reductions than land conservation
- More state scenarios can be run later this year through Spring 2019

Takeaways:

- Growing pains
- Stay calm and carry on
- Stay engaged

Incentivizing Forest Retention and Agriculture

Chandler Van Voorhis (see separate slide deck)

Upcoming Finance Workshops

Craig Highfield

- 1 Chesapeake Conservation Finance Intensive Workshop
- Roundtable on Private Capital and Land Conservation

Goals:

- improve knowledge of public and private financing resources, especially emerging finance mechanisms and complex financing arrangements
- practice applying knowledge to address real-world needs
- improve ability to tap new sources of funding



Format:

Interactive presentations from conservation finance experts, practical exercises, hands-on tools and lessons from relevant case studies, and opportunities to consult with peers and experts on live projects.



Content:

Wetland and species mitigation funding, nutrient trading and other relevant ecosystem markets-based approaches, water funds, environmental impact bonding, and private investment strategies.



Post-workshop:

Cultivate an ongoing peer network among the workshop participants and of conservation professionals working on similar issues across the watershed. We will also use feedback from the workshop to identify and help deliver additional information and training needs.



Roundtable on Private Capital and Land Conservation

Goal:

Explore current and future areas of mutual investment and collaboration involving land conservation and private restoration financing. The "sweet" spot in the Venn diagram.

- Describe current level of private sector investment in restoration and land conservation
- Explore potential future practices that could involve private investment on permanently conserved lands.

Roundtable on Private Capital and Land Conservation

Format:

~30 participants in facilitated focus group. Typical discussion questions might include:

- What existing public and private funding sources could be used to conserve land and support water quality restoration?
- What are the motivations of current private investment entities engaged in conservation-related investments in the region?
- What is the size and scale of demand for purchasing credits generated by any new credit-based market system?
- Are there opportunities for blended investment of public and private sources of capital that might enhance private investment?
- What are private sector players looking for, and what policies, rules and regulations need to be established to satisfy investors' needs?